

# CHEMIST & DRUGGIST

the newsworthy for pharmacy

December 29, 1990

## OUR EFFECTIVE FORMULA FOR 1991.



After another successful year we are committed to further developing our winning formula with even more innovation for 1991.

A new product will be launched every other month during 1991.

Our brands will receive substantial advertising support to the tune of £27 million.

We will continue to ensure an efficient delivery service.

Our motivated sales team will work closely with our

customers to guarantee a successful business partnership, including staff training.

We will, of course, continue our successful policy of acquiring brands for development.

By doing this we intend to maintain our current position as the number one supplier to the pharmacy trade and continue with our commitment to innovation.

Let's look forward to a successful year ahead working together.



## Society calls for supplement status review

## FHSA pressures for longer hours on Humberside

## Health board to pay contractors to attend hearings?

## Pharmacy update: research digest

## Pharmacy chains scorn Sunday trading scramble

## This week's price changes inside





**Our new TV commercials could end up giving you a sore throat.**

Our new TV commercials for Strepsils go on air. And when you don't open your mouth, you'll be lost for words. Hardly surprising, really. Both these commercials perfectly capture the feeling of a sore throat. And both show how effectively Strepsils can treat it. What's more, we'll be spending over £10 million paying to them. And it goes without saying, you know what to take.





# CHEMIST & DRUGGIST

INCORPORATING  
RETAIL CHEMIST  
& PHARMACY UPDATE

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## COMMENT

In 1991 pharmacy has opportunity both to underscore its value to society and to influence its own development for years to come. The sesquicentennial celebrations will focus attention on the profession at both local and national level. Forward looking pharmacists will have taken steps to raise and refine their profile so that it stands close public examination following the president's New Year exhortation last January.

Presenting an exemplary face as the High Street healthcare professional is the natural precursor to developing that role further. Community pharmacists have been invited to make their own suggestions for their professional evolution to the working party set up to consider how NHS services might develop (C&D, December 1, 1988). It is an opportunity that must not be neglected if they are to capitalise fully on their own expertise and the proven value of their services to the community.

DECEMBER 29 1990

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## NEWS

# Supplements exploit public, claims Society

The Royal Pharmaceutical Society has called for a review of the legal status of food supplements intended for use as medicines.

The call comes in a letter from secretary and registrar John Ferguson to Health Minister Virginia Bottomley, as the Government begins to consider a joint departmental working party on the status of food supplements.

The Society says the public needs to be made aware that the majority of the "so-called natural or alternative remedies" have never been tested for basic standards of safety or quality.

Many vitamin, mineral and herbal preparations are regulated as foods and are therefore exempt from licensing as long as no medical claims are made about them. But the Society says there is a growing trend for manufacturers to flout this rule. In the past year it has passed information on 20 products to the Medicines Control Agency.

"The Society believes an increasing number of companies are exploiting nutritional supplement status for commercial reasons," Mr Ferguson says. He also condemns the covert way manufacturers are increasing the public's use of products for specific ailments by using celebrity endorsement, pseudo-medical literature and Press campaigns resulting in uncritical promotional features in newspapers and magazines.

"So successful have these strategies been that there may

well now be a considerable number of potentially toxic substances in widespread daily use that are not tested or regulated as medicines," Mr Ferguson adds.

People might believe the products were safe in any dose as they were advertised as "natural" and "safe". But recent warnings over high dose vitamin A showed this was not the case. And manufacturers were not obliged to warn of contra-indications or possible interactions.

He admits demand is unlikely to drop, but he says that where safety and quality are concerned, "there can be no grounds to exempt such remedies from the same scrutiny to which other medicines are subject."

Maurice Hanssen, president, British and European Health Food Manufacturers Associations, described the Society's Press release as "outrageous". Vitamins, minerals and supplements were "very safe", he said.

## Newspaper accuses Glasgow pharmacist...

Allegations in Glasgow's *Evening Times* (December 7) that a pharmacist accepted prescriptions for expensive drugs from addicts in return for analgesics and benzodiazepines are being investigated by the Law Department of the Royal Pharmaceutical Society.

The paper alleged that drug addicts bought, or falsely obtained, prescriptions for ulcer preparations or asthma inhalers and swapped them for Temgesic, temazepam and dihydrocodeine. It was alleged that the pharmacist, who was not named, stipulated which items should be on the prescription and then claimed reimbursement for expensive drugs he did not supply.

The paper had put together a dossier of statements which were submitted to Dr Gordon Jefferson, secretary of the Society's Scottish Department.

Dr Jefferson confirmed that the allegations had been brought to his attention by the paper, who wanted to know what sanctions would apply to any pharmacist supplying drugs illegally. He made it clear to the paper that any allegations would have to be established and evidence tested.

At present, the case is *sub judice*, said Dr Jefferson, confirming that the matter is being investigated by the Law Department. The allegations were the first of their type to be drawn to his attention, he said.



# FHSA turns on pressure over services

Rural pharmacies on Humberside could find themselves opening until 6.30pm during the week and on Sundays if they accede to requests from the Family Health Services Authority.

At least ten contractors have been asked by the FHSA to open for longer hours, and more will be approached after Christmas, according to Local Pharmaceutical Committee secretary David Newton. The FHSA says the approach to pharmacies which offer a service in lieu of rota follows a review of chemists' opening hours earlier this year by the Hours of Service Committee. The introduction of the new GP contract in April means many practices are now holding an evening surgery, and single pharmacies in areas not covered by the rota system are being asked to remain open.

Mr Newton is concerned that some contractors are being asked to provide an extended 365 days a year service, increasing their workload and making it more difficult to find locum cover. The LPC is to take a radical look at the way the out-of-hours service is provided in the New Year. Among the ideas being canvassed is arranging rural pharmacies into small groups, with a duty pharmacist being available on-call through telephone paging.

## Meningitis vaccine

Children are to be vaccinated against one of the major causes of bacterial meningitis, says the Department of Health. Immunisation against *Haemophilus influenzae b* (Hib) will be introduced to the childhood schedule from October 1, 1992, subject to clinical studies.

Evidence suggests Hib vaccines provide satisfactory immunity with a very low level of adverse effects, says the DoH. The vaccines are used successfully in Finland and Iceland, have recently been licensed in the US, and are being trialled in France.

The DoH says Hib vaccine will be given with polio and the triple diphtheria, tetanus and pertussis vaccine — at two, three and four months.

Faced with the prospect of other FHSAs making similar approaches, the Pharmaceutical Services Negotiating Committee plans to raise the rota issue with the Department of Health. If a service is necessary it will be provided, stresses PSNC secretary Steve Axon, but the Committee is not convinced this is always the case. If a prescription is urgent prescribers already have the option of endorsing it as such.

"Provided there is 24 hour cover in every area, as there should be, then pharmacists can still provide an emergency service," he says.

Applications to open pharmacies in the villages of Giberdyke (between Hull and Goole) and Laceby, near Grimsby, have recently been granted by the Rural Dispensing Committee. The dispensing doctor practices affected still have leave to appeal.

## Resistance: a role for pharmacists

Pharmacists can help combat bacterial resistance to antibiotics by reminding patients to complete the course, GP Nigel Waskett said at a recent Press briefing.

He identified a role for all members of the healthcare team in countering the growing problem. GPs were urged to prescribe antibiotics that are effective against the infecting organism; collecting samples to send to microbiology laboratories is the way to ensure this, he said.

Dr Adrian Bint, consultant microbiologist at the Royal Victoria Infirmary in Newcastle, said that GPs often prescribed antibiotics on a "best guess" basis, because they had no sensitivity data to work from. He attacked so-called "blunderbuss therapy" whereby the patient is bombarded with antibiotics in the

hope that one will work.

By sending a sample to a laboratory they would be able to confirm their diagnosis, direct therapy if the first line treatment fails, and identify unusual or resistant pathogens. A local epidemiological picture could be built up, so that GPs could get advice from microbiologists.

National and regional data on resistance is also available from Glaxo's computerised surveillance system Microbe Base, assistant medical director Dr Magnus Jaderberg said.

The company is launching *Microbe Monitor*, a newsletter to update GPs, pharmacists and the media on current trends. Pharmacists can obtain a copy from sales representatives. GPs can also make use of a computerised freephone helpline.

## 'Green' or not, asks 'Watchdog'

A look into the dazzling array of "green" products now available reveals that many companies are taking advantage of the current green consumer boom with misleading claims, says BBC TV's "Watchdog" programme.

Alberto-Culver's Pure and Clear range of hair products came under attack for its green claims — ozone friendly, environmentally friendly, biodegradable, with recyclable packaging. "Watchdog" said that all shampoos by law contain mostly biodegradable ingredients, and there are no depots in the UK capable of recycling its plastic bottle.

Warrick Owen, brand manager for Pure and Clear, says labels were changed some time ago. He said the programme contained inaccuracies and refused to comment further until the company had considered what action to take.

"Watchdog" also criticised Gillette's Natrell Plus antiperspirant for its ozone friendly claim, because no non-aerosol products contain propellants. Gwen Rawlings, Gillette's customer relations manager, says the claim was removed from labels in May.

A member of the team posing as a mail order customer was told that Retinol A contained a milder form of the Prescription Only drug, Retin A, and would give the same beneficial effects on the skin as this over a longer time. However, Biotech Laboratories told "Watchdog" the ingredient was the alcohol form of vitamin A, used in cosmetics for 40 years.





## NI pay talks still stalled

No pay settlement is yet in sight for 1990-91 for contractors in Northern Ireland.

PCC officials met with the Department on December 19, but chairman Mr T. Hannawin says the offer made was unacceptable. "Significant differences still remain," he said.

Both sides will meet again in the New Year in an attempt to resolve the matter.

## 'Doctor' title for dentists?

The General Dental Council is supporting a campaign to allow dentists to use the courtesy title "doctor", a move which would bring them into line with their European colleagues.

At present, dentists are restricted to using "dentist", "dental surgeon" or "dental practitioner". An amendment to the 1984 Dentists Act would be necessary to permit the change.

John Ferguson, secretary and registrar of the Royal Pharmaceutical Society, said the Society did not have a similar move in mind for pharmacists at the moment. However, they would be closely watching the dentists' situation, which may prove controversial with the medical profession.

## Rurality bid in Chalford

A Minchinhampton pharmacist is hoping to open a pharmacy in Chalford, Gloucestershire, but has to wait to see if the area is declared urban or rural.

The Rural Dispensing Committee held an oral hearing on December 7 after local doctors appealed against the former FPC's decision to declare the area urban. A decision is not expected before the end of January, nearly a year since pharmacist Stephen Smith first put in his application.

The nearest pharmacy from Chalford is about three miles away and dispensing doctors practise in two nearby villages. Mr Smith has the support of Chalford Parish Council but there has been opposition from patients living in the same village as the surgeries.

If the area is declared rural, Mr Smith will still apply to open a rural pharmacy.

## More power for companies in media dealings

Changes providing greater flexibility for the pharmaceutical industry in giving information about medicines to the public have been incorporated in a revised edition of its Code of Practice.

In an explanation of the change to Clause 22, the Association of the British Pharmaceutical Industry says it is simplifying the provision to help companies meet increasing interest in medicines.

Under the revised seventh edition of the Code, in force from January 1, companies will be able to provide information either directly or through the media, as long as certain safeguards are

observed. Information must be factual and balanced to avoid raising unfounded hopes of successful treatment or of misleading on safety. Statements should not encourage the public to ask their doctors to prescribe a product.

□ In a change to the constitution of the Code of Practice Committee, the ABPI says it has regularised the practice of holding meetings only when at least one independent medical member can be present by making it a requirement for a quorum.

The size of the Committee has been increased by three to 17.

## GPs to be paid on service committees?

News that GPs in an unnamed Scottish Health Board area are to be paid a fee for sitting on service committees has been greeted with surprise and interest by pharmacists.

The report in *Pulse* (December 15/29) says that the GPs will be paid £41 for three hours work. They had previously refused to attend hearings if they were paid expenses only.

The agreement is likely to inspire pharmacists who, while stopping short of the boycott action taken by some local medical committees, felt it was unrealistic to continually provide their expertise without remuneration (*C&D* December 8, p1003).

Graeme Millar, chairman of the Pharmaceutical General Council and member of Lothian Health Board confesses that the settlement was news to him. "We have made representations to ensure that pharmacists are adequately remunerated to cover locum fees, but so far have made no progress," he says. He suspects that the Health Board in question may be doing "their own thing" in response to a local problem.

Ian Mullen, vice-chairman of the Forth Valley Health Board, was also unaware of the situation which he describes as "extremely unusual". "I can see no reason why pharmacists should not be paid, or any other health professional for that matter," he told *C&D*.

Rumours that the health board in question is Fife were denied by board member James Henderson after speaking to the service

committee chairman and the treasurer.

Mr Henderson doubts whether an individual health board could make such an agreement in isolation. However, the situation could change in April when all health board members will be paid for their duties, he says.

## Co-operation with nurses?

Successful nurse prescribing from April 1992 will depend to a large extent on the co-operation and encouragement of pharmacists, says a *Nursing Standard* report.

Links between the two professions must be developed to ensure a smooth transition and maintenance of the system, says nurse teacher Eileen Gape.

The Royal Pharmaceutical Society supports this view, and has suggested pharmacists could contribute to the training nurse prescribers will need to practise competently.

Pharmacists are also ideally placed to answer any queries from nurses on a day-to-day basis, the report continues.

Pharmacists' "goodwill" could be affected if nurse prescribers are allowed to dispense for the immediate treatment of a patient. The question of whether pharmacists should be granted prescribing rights could also have an effect, the report says.

## BRIEFS

**Smithkline Beecham** have been granted a licence to market Seroxat in the UK by the Department of Health.

Seroxat contains paroxetine, and is licensed for the treatment of symptoms of depressive illness of all types, including depression accompanied by anxiety.

SB plan to launch Seroxat to GPs early next year; this will be the first of a number of new psychotropic products within their portfolio, the company says.

**Temazepam gel-filled capsules** remain available on NHS prescription as long as they are prescribed by a non-proprietary name and as long as the proprietary name "Gelthix" does not appear on the form. Pharmacists remain free to dispense any product which meets that description (including Gelthix capsules). Some pharmacists appear to have been confused over the addition of temazepam Gelthix capsules to the NHS blacklist from January 1 (last week, p1043).

**A former detective sergeant** has been jailed for a total of 17 years for a £3.75 million blackmail attempt against Heinz baby foods and Pedigree Pet Foods.

Rodney Whitechelo, from Hornchurch, Essex, was convicted on six counts of blackmail, two of contaminating tins of Pedigree Chum, two of attempting to obtain property by deception from Heinz, and one of making a threat to kill.

Mr Whitechelo's activities have cost the food industry millions in producing tamper-evident packs, and this cost has been passed on to consumers. He has also spawned a spate of copycat extortion attempts.

**"Labelling lapse after burglary"** — *C&D* December 8, p1004 — a clarification of the legal status of Merbentyl: Merbentyl may be sold over-the-counter as a P medicine as long as a single dose is not more than 10mg and the maximum daily dose is not more than 60mg. The Statutory Instrument that covers this makes no mention of the age of the patient who might be treated. However, the licence for Merbentyl was changed a few years ago so that it is recommended for infants aged six months or older only. It must be correctly labelled with the dose.

**"Pharmacists turned into glorified shopkeepers?"** (*C&D* December 1, p598) mentioned Reading pharmacy owner Mr M.C. Patel, referred to as Mr Patel. This was not Jayanti Patel, owner of the Leicester pharmacy and general secretary of the British Pharmacists Association UK, who was also mentioned in the story.



## Hospital pay ballot result in February

The ballot on the hospital pharmacists' 5.4 per cent six-month pay offer will take three weeks, from January 9-30. The result will be declared at the group delegates meeting in Birmingham on February 2.

Staff side chairman Bob Timson said the Guild will be forming its strategy for the 1991-92 pay rise, due on April 1, 1991, after hearing debates on motions at the GDM.

## Pharmacist a prize writer

Liz Hunt, a pharmacist and medical correspondent on *The Independent*, has won the Private Patients Plan/Medical Journalists' Association £1,000 annual award for medical journalism.

Miss Hunt registered as a pharmacist in 1985 after training at London School of Pharmacy and St Bartholomews Hospital. She embarked on her journalistic career with *Chemist & Druggist*, eventually becoming a technical editor. She left to work for *Best* magazine, then joined *The Independent* in August 1989.

## Price service

The January 5 *Price Supplement* will contain only the **This Week's Changes** section, which will be printed within the journal. Please retain this week's issue for one week to allow you to be up to date with pricing information.

## Postscript

The choice of footballing crybaby Paul Gascoigne as Elida Gibbs' new face of Brut caused one pharmacist to shed a tear or two last week.

Martyn Hudson put a poster of the ubiquitous Gazza — the one featured on our December 8 cover — in the window of Tremlett's Chemists in Paulsgrove, Portsmouth with some Brut stock. The window was smashed by two half bricks and the stock stolen. Mr Hudson asks: "Is this what Fabergé had in mind by 'Apply a little Brut force'?"

# TOPICAL REFLECTIONS

by Xrayser

## At the garden centre...

Two weekends before Christmas I went out with my family to buy a tree. The local garden centre was the obvious place as it is allowed to open for the sale of gardening requisites on a Sunday. I was not disappointed with my decision: in fact, I was amazed at the choice of merchandise and the queues. It is a long time since I had been to this particular nursery and in the meantime it has been transformed into an emporium for the sale of almost anything.

Built on farm land, way out of town but close to a main road, it had acres of parking and large purpose built "greenhouses" with a display of Christmas decorations and gifts of which any large department store would have been proud. Good luck to the entrepreneurial owners who had made an obvious commercial success but what about planning regulations for agricultural land and Sunday trading? It was as if these laws did not exist. A great fuss was made about British Home Stores and Dixons opening on the Sundays before Christmas, trying to steal a march on the other traders, but here was this "garden centre" blatantly ignoring the law and reaping a bountiful harvest in consequence.

I have no desire to open on a Sunday but believe I should be allowed to compete freely with other traders if I so wish. The possible breaking of planning regulations I can take up with the local Council, but it is obviously unable to control equitably the problems of Sunday trading. It is now up to the Government to act and, instead of burying their heads in the sand, all concerned retail groups, including the NPA, should consult together and then lobby Parliament to amend rapidly this ridiculous law.



## Keep it short

PLJ is one of those traditional products that continues to sell well in my pharmacy but, since I do not drink it, I have never read the directions. That is until a customer asked me to explain the instructions written in bold print on the side of the label.

Quite clearly "never drink undiluted" is unambiguous but what does "keep drinking times short" mean? It is obviously important, since it is emphasised, but having

consulted all members of my staff and a number of customers as well, no one could produce a reasonable explanation. The words do not seem to make semantic sense so maybe Beecham might print the explanation on the label so that we can all understand.

## Keep it simple with branded generics

A loud "Hear! Hear!" to the idea of limiting the dispensing of branded drugs to the original patented product (**Comment** last week), but since whatever scheme is adopted will require Government action the simplest system must be the best.

The question of liability has been raised for any form of substitution practised by the pharmacist, but why not "blacklist" all brand name drugs available on the NHS except those of the original patent holder? That way scripts will have to be written either generically or by the one brand name and no substitution will occur. This system would also allow original patentees a *de facto* extended patent life thus assuaging some of the problems of the increasing time gap between the granting of patent and the marketing of a drug.



## Jolen gets a cover-up

A skin cover has been introduced into the Jolen portfolio, said to be ideal for covering up stretch marks or varicose veins.

The camouflage cream (£3.50/40g) is fragrance free and its dense formulation is also said to be suitable as an all over foundation or as a simple blemish concealer. It is cream resistant and should be set with a loose translucent complexion powder for long lasting coverage.

Skin cover comes in three shades of light, medium and dark which can be used alone or blended together to create the desired effect. *Brodie & Stone Ltd.* Tel: 071-278 9597.

## AAH go for the legs

AAH Pharmaceuticals are introducing 13 new lines to expand their Vantage own-label hosiery range. Tan, navy and graphite shades are being added to the selection.

To promote these new products, AAH are offering a merchandising stand free of charge to those members ordering all of the new lines.

The units display Vantage hosiery by colour and size and feature a planogram to help customers locate the products



## Gift packs for babies

Babin UK are launching a series of gift packs of baby products (from £15). The first comprises two bottles, teats, brushes and soothers.

Babin UK are the British subsidiary of a major European manufacturer and now offer in the

UK a wide range of bottles, soothers and rattles.

All products are wrapped in transparent film and carded allowing customers to examine the product without removing the packaging. *Babin (UK) Ltd.* Tel: 0908 675062.



## More tints for Spring at Ultra Glow

Ultra Glow, whose range includes Original Bronzing powder, have introduced two new bronzing products into the range for Spring next year.

Ultra Glow liquid tint (125ml £8.95) is described as a light tinted solution for the face, arms, legs and body with a "delicate" fragrance. The product is packaged in a black, red and gold bottle and should be applied with

cotton wool.

The second new product — Ultra Glow self-tan — is described as a gentle self tanning milk with UVA and UVB filters (150ml £12.95). It contains avocado oil and aloe vera gel to help soften the skin.

Neither of the products contain animal ingredients and both are allergy tested, say *Ultra Glow Ltd.* Tel: 071-607 9983.

## New look Blackmores from Nelson

Blackmores have repackaged their natural skin and haircare range. The softer, pale green packaging carries full ingredient listing and the statement that: "No animal has suffered in the creation of our quality products."

The company recently appointed A. Nelson & Co as exclusive distributor to pharmacies. A counter unit containing the basic skin care range (about £50 trade) will be launched on January 7 in time for a £200,000 consumer advertising campaign starting January-February. New products are elder blossom eye make-up remover (100ml, £3.30) and papaya foaming cleanser (75g, £3.95), and smaller sizes of some existing items — almond cleansing creme (60g, £2.20), cinnamon scrub (75g, £2.50), apricot day creme with sunscreen (60g, £2.75) and avocado night creme plus vitamin E (60g, £2.85).

Blackmores run staff training to explain the range, which includes supplements and herbal remedies. *Blackmores Ltd.* Tel: 0753 683815. Distributors *A. Nelson & Co Ltd.* Tel: 081-946 8527.

## PILLS

— the every week story of pharmacy folk episode 31.

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## Carpet devils

Dudron are launching a stain removal system for carpets, plus a complementary carpet shampoo.

The four Beckmann Carpet Devils each retail at £1.89: number 1 is for the removal of greasy stains and those of unknown origin; number 2 is for food; number 3 is for coffee and tea; and number 4 for drinks and urine. Beckmann Carpet Devils shampoo (£1.29), will lift out dirt and refresh the colour of the carpet, says the company.

The range, which will be launched on January 2, will be advertised in women's magazines with features in consumer magazines and newspapers, say DDD Ltd. Tel: 0923 229251.



## Soft touch

January sees the launch of the new Avent soft spout trainer from Cannon Babysafe (£2.75).

It is recommended as a "transitional cup" for babies of four to six months who are ready to move on from the bottle. The trainer, which can be sterilised, has a soft thermoplastic spout and handles that can be removed. It also features a sealing cap for safe carrying and comes in a 4oz window pack.

Cannon Babysafe's midwife adviser Jan Tilley says: "The soft rubber spout is kinder to a child's sensitive gums and makes for an easier transition from a sucking to a drinking action." Cannon Babysafe Ltd. Tel: 0787 280191.

## Wisdom on display

Addis have launched a compact merchandising unit to hold the complete range of Wisdom interdental products together with educational leaflets.

The self-contained unit is said to make displaying the range more convenient and helps highlight the importance of complete oral hygiene.

Each stand will hold one dozen each of interspace, interproximal sets, waxed dental floss, dental tape, disclosing tablets and dental mirrors. The stand holds 30 leaflets explaining the benefits of interdental cleaning and a good oral hygiene programme, say Addis Ltd. Tel: 0992 584221.

## New Year for LWG

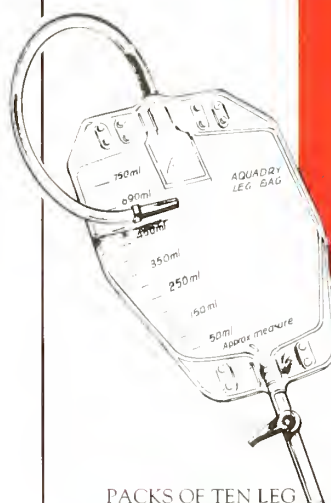
The Griptight range of soothers and teats has been updated.

Griptight have re-named their shaped silicone teats "orthodontic" teats and are now offering both the orthodontic and standard silicone teats in twin

packs in the company's new corporate design. They are priced at around £0.99 and £0.85 respectively.

Orthodontic soothers (around £0.79) have also undergone design modifications with a third ventilation hole being added to the shield. The soother is now available in the colours mint, lemon, pastel blue, peach and white. Lewis Woolf Griptight Ltd. Tel: 021-414 1122.

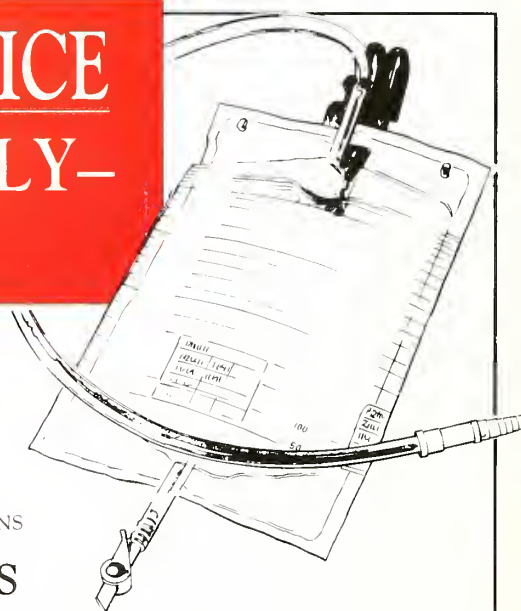
## IMPORTANT NOTICE IMMEDIATE SUPPLY— FROM STOCK



### URINE DRAINAGE LEG BAGS

SHORT TUBE	SIZE	LONG TUBE
783463	350ml	783501
783471	500ml	783528
783498	750ml	783536

PACKS OF TEN LEG BAGS. COMPLETE WITH LEG STRAPS & FITTING INSTRUCTIONS



### 2 LITRE NIGHT BAGS

PACKS OF 10

- 783560 AQUA 4. DRAINABLE 2 LITRE BAG WITH NON-RETURN VALVE. STERILE.
- 783552 AQUA 2. NON DRAINABLE 2 LITRE BAG WITH NON-RETURN VALVE.
- 783579 LEG STRAPS. PACK OF 10 FOR AQUADRY LEG BAGS.

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FREE ON 0800 590916







## January banded offer on Timotei shampoo

Next year sees the introduction of an on-pack promotion for Timotei shampoo, aimed at encouraging trial of the Timotei skincare range.

Starting in January, every purchase of Timotei shampoo will come with a 30ml facial wash; the

dandruff shampoo comes with a 35ml herbal freshener and the conditioner with a 20ml moisturiser. All skincare products will be banded onto the shampoo packs. *Elida Gibbs Ltd. Tel: 071-486 1200.*

## Slazenger Sport a Throwaway camera

Smithkline Beecham and Fuji are running a joint promotion in the New Year for the Slazenger Sport range of toiletries and Fuji's "Throwaway" 35mm cameras.

For £2.50 and two proofs of purchase for any products in the Slazenger Sports range

customers receive the Fuji one-film camera. The offer will be displayed by means of a form sticker on the deodorant stick, talc, shower gel and body spray and runs from the New Year until the end of March. *Smithkline Beecham. Tel: 081-560 5151.*

## More Anais Anais china

Parfums Cacharel have introduced a second edition of their Anais Anais china collection, launched initially in October as a gift with purchase.

The collection has been conceived exclusively for the company by Royal Doulton using traditional designs.

They say that its success this year has prompted the re-

introduction from March 1991 with purchases of the 30ml eau de toilette spray.

Pieces in the second collection have been formulated to complement the first range so that consumers can build up a collection, says the company. The offer will run for as long as stocks last. *Prestige & Collections Ltd. Tel: 071-937 7207.*

## Herbal bonus

AAH are offering a selection of Potters herbal products at discount prices.

Potter's display unit of six assorted herbal medicines will be offered at the discount price of £31.52. There are also extra discounts on Potters vegetable cough remover, with 10 by 200ml bottles selling at £13.30 and a bonus pack of 24 for £31.52.

The Potter's Cyclopaedia which usually retails at £14.25 will be offered free with every order. EPoS showcard, and POS are also available. *AAH Pharmaceuticals Ltd. Tel: 0928 717070.*

London Herb & Spice herbal teas are to be advertised in what the company claims is the UK's first ever television campaign for herbal teas. The two month £1 million campaign in London and TVS breaks in early February.

# International Laboratories

## Revised Price List Effective 2 January 1991

Product	RSP Per Unit (Inc VAT)	Trade Price Per Unit (Ex VAT)
Wasp-Eze 20g	1.93	1.18
Wasp-Eze 75g	3.03	1.85
Burneze 20g	1.89	1.16
Burneze 75g	2.96	1.80
Suleo Detector Comb	1.97	1.16
Suleo-C Lotion 55ml	1.95	1.14
Suleo-C Lotion 210ml	4.52	2.64
Suleo-M Lotion 55ml	1.95	1.14
Suleo-M Lotion 210ml	4.52	2.64
Suleo-C Shampoo 75ml	1.99	1.16
Derbac Metal Comb	2.52	1.48
Derbac-M Liquid 55ml	2.03	1.19
Derbac-M Liquid 200ml	4.85	2.83
Derbac Soap 75g	1.59	0.93
Derbac-C Shampoo 75ml	1.99	1.17
Derbac Nit Comb (PI)	1.36	0.80
Crampex 24	2.05	1.25
Crampex 48	3.07	1.87
Dermidex 30g	1.99	1.22
Dermidex 50g	3.05	1.86
J Collis Browne's Mixture 45ml	1.89	1.16
J Collis Browne's Mixture 100ml	2.85	1.74
J Collis Browne's Tablets 18	1.60	0.98
J Collis Browne's Tablets 36	2.42	1.48
Earex Drops 10ml	1.42	0.86
Earex Plugs Pair	1.46	0.90
Earex Plugs Pair (Display)	1.46	0.90



International Laboratories Ltd., Floats Road,  
Wythenshawe, Manchester M23 9NF.  
Telephone 061-945 4161.



## Plax unveil 1991 plans

Advertising agents Saatchi & Saatchi have been enlisted in the 1991 campaign to educate consumers about the correct use of Plax and its role in plaque removal.

Food Brokers have identified three categories of consumers in relation to Plax use: those who never use Plax; those who use the product sporadically, and those who use it regularly, twice a day. As plaque builds up daily, Plax needs to be part of the intrinsic brushing routine for it to be effective, says the company. The object of the 1991 campaign is to educate those consumers who use the product sporadically.

Where television was previously used as the key media, 1991 will see a £2 million spend on Press advertising in national newspapers and general interest and women's magazines. A further £1.3m will be invested in maintaining brand awareness on television.

The £4.2m total marketing package for 1991 will also include public relations activity with the media, specialist dental Press advertising and the implementation of a clinical trial programme across Europe.

Plax, launched in the UK in March 1989, accounts for 43.5 per cent of total sales in the UK mouthwash/dental rinse market, say Food Brokers. Some 40 per cent of Plax sales is currently through pharmacies (including Boots) with the remaining 60 per cent selling through drugstores and grocery outlets. *Food Brokers Ltd.* Tel: 0705 219900.

**Crookes Healthcare** have produced a 12 minute video for pharmacy assistants. "Nurofen please" explains how and why pain is produced, and includes a history of analgesia. It is available free from *Crookes Healthcare*. Tel: 0602 507431.



## Reformulated Gaviscon gives better protection

Gaviscon tablets have a new formulation said, by manufacturers Reckitt & Colman, to promote the development of an even stronger alginate barrier in the stomach.

The active constituents of Gaviscon tablets remain the same as before, but it is the excipients that have changed. In addition, the tablets are now sugar-free.

*In vivo* scintigraphy and *in*

*vitro* studies with the newly formulated tablet have demonstrated a more cohesive and longer-lasting alginate raft than other tablets tested, say Reckitt & Colman.

The tablet presentation is particularly suitable for busy patients and, at a cost of 15p a day, is also economical, say *Reckitt & Colman Pharmaceuticals*. Tel: 0482 26151.

## TV campaign and POS material for Nicobrevin

Intercare are supporting their non-nicotine stop smoking product, Nicobrevin, with a £500,000 television campaign backed by pharmacy counselling support.

A £250,000 advertising burst on all ITV stations is timed for the beginning of January, coinciding with the time when smokers are most motivated to give up — the New Year's resolution.

In addition, pharmacists are being offered a range of counter and window display items linked to

advisory leaflets on how to stop smoking. The window display material carries the message "Your pharmacist can help you break the habit".

Nicobrevin now accounts for 67 per cent in value of all OTC stop smoking support products in pharmacy, say *Intercare Products Ltd.* Tel: 0734 790345.

A children's cartoon medicine spoon, retailing at £0.99, is available from *A1 Pharmaceuticals*. Tel: 081-659 9496.

**Evans Medical** are adding yellow temazepam Gelthix capsules to their range on January 2. They will be available in 10mg (1,000 £24.12) and 20mg (500 £21.04) strengths.

The company has also temporarily withdrawn the following products: digoxin tablets 250mcg (1,000) and paraldehyde injection 10ml (10). All stocks are exhausted and back orders have been cancelled. Streptomycin sulphate injection 1g (10) has also been withdrawn due to supply problems. *Evans Medical Ltd.* Tel: 0582 608308.

**Intal Autohaler** will be unavailable until further notice due to production difficulties with the canisters, which Fisons hope to resolve shortly. The alternative forms of Intal remain available. *Fisons plc, Pharmaceutical Division.* Tel: 0509 611001.

**Bristol-Myers Squibb** have replaced the 15g pack of Adcortyl with Graneodin cream with a 25g size (£3), with which all orders are now being filled. The 15g ointment pack remains available. They also advise that stocks of the discontinued Fungilin ointment 15g cannot be returned for credit. *Bristol-Myers Squibb Pharmaceuticals Ltd.* Tel: 081-572 7422.

**Quinoderm** are changing the pack size of Eczeder cream from 50g to 60g. The price remains unchanged. *Quinoderm Ltd.* Tel: 061-624 9307.

**Rhône-Poulenc Rorer** have introduced an OPD presentation of Soneryl 100mg tablets (56 £0.73). The 500-tablet pack has been discontinued. *Rhône-Poulenc Rorer Ltd.* Tel: 081-592 3060.

**Serono** are introducing a ten ampoule pack of Metrodin injection (£95.43) to replace the three ampoule hospital pack; it will be available for wholesale distribution to community pharmacies from January 1. This brings presentations and prices into line with Pergonal injection, say *Serono Laboratories (UK) Ltd.* Tel: 0707 331972.

## Products that work – for you and your customers

### KEST

**LAXATIVE TABLETS**  
A gentle yet highly effective laxative with strong customer loyalty  
Packs of 50

### TORBETOL

**ACNE LOTION**  
A non-keratolytic bacterial lotion for spots, pimples and Acne. Promotes rapid healing by destroying pimple-producing bacteria  
New 50ml pack for over-the-counter sales

### CHARCOAL COMPOUND TABLETS

### Carbelleon

For the treatment of indigestion, flatulence, dyspepsia, hyperacidity  
Packs of 50 and 250 tablets

These products are available from your local wholesaler and promoted direct to your customers.

**TORBET LABORATORIES LTD.**  
Maidstone, Kent ME14 1PF.  
Tel: 0622 762269.  
A British owned company

### ORAL PROCAINE CAPSULES

Plastic boxes of 30 and 150



Trade Mark

### K.H.3

### Insect Repellent Wipes

EFFECTIVE CONVENIENT NON GREASY

### BRONCHIAL MIXTURE

Extremely effective expectorant mixture which also soothes irritating coughs 100ml pack

### NATURAL FORMULA

### BuZel

**INSECT REPELLENT WIPES**  
Individually sealed moist wipes containing synergised natural pyrethrum. Protects against midges, moths, mosquitoes etc. for up to 6 hours. Attractively packed in 10's for impulse purchase and recommendation



# PHARMACY

## Ectopic pregnancy

The incidence of ectopic pregnancy has increased over the last 20 years. Among the possible explanations for this are an increase in awareness, more sexually transmitted disease and better diagnosis. However, methods of contraception may also be an important factor.

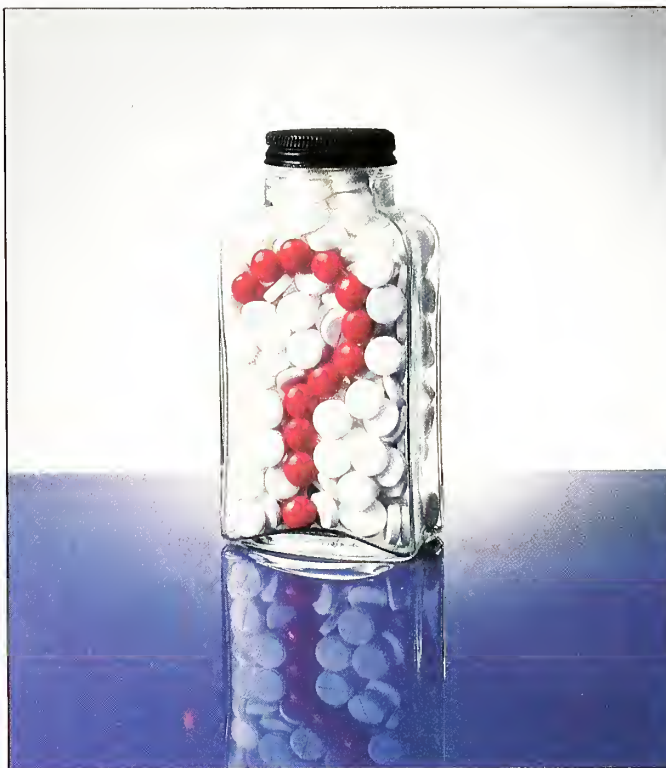
The rates of ectopic pregnancy per 1,000 woman-years of contraceptive use has been calculated for each of the common methods using the known frequencies of ectopic pregnancy and the lowest estimates of contraceptive failure.

The proportion of ectopic pregnancies occurring during use of the oral contraceptive (OC), the condom, diaphragm and vasectomy is 0.005 per 1,000 woman-years. The failure rate with the OC or vasectomy is 1 per 1,000 woman-years, giving a frequency of ectopic pregnancy of 0.005. The failure rates of the condom and diaphragm are 20 and 30 per 1,000 woman-years respectively, giving a frequency of ectopic pregnancy of 0.100 and 0.150.

Although the failure rate of tubal sterilisation is low (2 per 1,000 woman-years), the proportion of pregnancies that are ectopic is relatively high, giving an incidence in use of 0.318 per 1,000 woman-years. With an intrauterine device, the incidence is 1.020. These figures compare with an incidence of 2.600 in women who take no contraceptive measures.

These calculations reveal a 500-fold difference in the estimated incidence of ectopic pregnancies with various contraceptive methods. Although they can be criticised as based on theoretical data, the scale of the differences between the various methods probably represents the true rank order of ectopic pregnancy rates and this may be important when choosing between alternative contraceptive methods.

*American Journal of Obstetrics and Gynaecology* 1990; **163**: 1120-3



## Age, frailty and drug metabolism

The elderly are more susceptible to the adverse effects of drugs, especially when they are also ill. There are two possible explanations for this: first, the "target organs" for drug toxicity may be more sensitive, as is probably the case for drug-induced peptic ulcer; second, the capacity to metabolise and eliminate drugs is reduced.

The effects of ill health on the hepatic clearance of drugs have been described in a comparison between fit and frail elderly people and fit young adults. Each subject was given a single 500mg dose of paracetamol as a marker of hepatic conjugation.

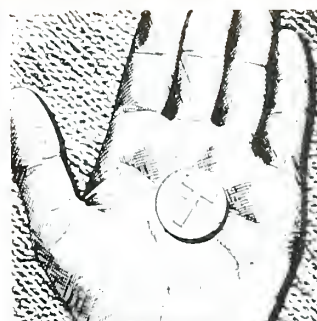
Although the half-life of paracetamol was significantly increased only in the frail elderly, there was a progressive reduction in the clearance of paracetamol from young to old and fit to frail. Liver volume, measured by

ultrasound, was reduced in both fit and frail elderly compared with younger people. When clearance was standardised for liver size and age, only the frail elderly showed a significant reduction.

There were no differences between fit and frail elderly subjects in the conversion of paracetamol to its sulphate metabolite or in the small amounts excreted as unchanged drug. However, excretion of the glucuronide metabolite was significantly lower in the frail elderly.

This study demonstrates that ill health and age impair drug metabolism by the liver by about 40 per cent compared with young adults. Although age is the more important determinant of drug clearance, health must also be a consideration in selecting a dose regime.

*Age and Ageing* 1990; **19**: 419-24



## Control of diabetes

Recent emphasis on the close control of blood glucose levels to reduce the incidence of late complications demands a considerable effort by people with diabetes. Knowledge does not necessarily improve compliance, so an education programme must also improve motivation. An assessment of such a programme by a team from Birmingham has recently been published.

A total of 40 people with insulin-dependent diabetes underwent a year-long programme of monthly meetings at which aspects of treatment and technical skills were discussed informally. The success of the programme was judged by comparing blood glucose control, attitudes, knowledge and technical skills with those of a control group of 30 people who received conventional clinic care.

At baseline, there were no differences between the control and study groups. After 12 months, the control group had not changed, but the study group demonstrated better control of blood glucose, more appropriate attitudes and greater technical skill. These improvements were maintained six months later except for control of blood glucose, which deteriorated significantly though not to baseline levels.

The authors concluded that the programme motivated people to comply better through attention and encouragement. When this was withdrawn, their intrinsic motivation was insufficient to maintain good control.

*Diabetic Medicine* 1990; **7**: 825-32



## Treatment of acute stroke

There are 96,000 new cases of stroke each year and they account for 6 per cent of the running costs of a general hospital. The results of two recent trials do not offer any prospect of any early reduction in this burden.

In Newcastle, 100 people admitted with hemisphere stroke within the previous 72 hours were randomised to receive placebo or a new slow-release formulation of naftidofuryl. Assessment at two, four and 26 weeks recorded deaths, neurological and functional changes.

There were no significant differences between naftidofuryl and placebo: muscular power and functional capacity was recovered or improved in 20-30 per cent of patients; 50 per cent in each group had been discharged at six months and about a quarter had died.

Naftidofuryl may protect and enhance the recovery of areas within the brain damaged by stroke: earlier studies have demonstrated that it improves limb recovery and functional capacity. The discrepancy between these trials remains unexplained but the new formulation is unlikely to have been a significant factor.

The second study found similarly disappointing results with nimodipine, a calcium antagonist which reverses cerebral vasoconstriction and increases blood flow in areas of the brain damaged. Although early studies of nimodipine demonstrated improvement, more recent evidence has been inconclusive. This large multicentre trial was therefore conducted in the UK to test its efficacy in acute stroke.

A total of 1,200 patients admitted within 48 hours of a stroke received either nimodipine 120mg/day or placebo for three weeks. Assessments were made after one, three and 24 weeks. By the end of the study, 55 per cent of patients given nimodipine and 58 per cent of those taking placebo were judged to be functionally independent.

More people given nimodipine died, giving an odds ratio for death of 1.22 — of borderline statistical significance — and a trend towards delayed recovery. There was no difference in adverse effects between the groups.

In the United States, a recent trial also found no improvement after nimodipine, despite using higher doses. There is still no effective treatment for stroke, it was concluded.

*Lancet* 1990; 336: 1205-9  
*Age and Ageing* 1990; 19: 356-63

## Beta-blockers and antidepressants

In 1986, an analysis of data from the American health insurance organisation Medicaid revealed an increase in the use of antidepressants by people taking beta-blockers. This finding was criticised, partly on the grounds that it was biased by the relatively poor health of the lower socio-economic groups which dominated the population studied.

The possibility that beta-blockers may cause depression has now been re-examined using a large record linkage project in Saskatchewan, which covers the health records of 670,000 people over 20 years old.

Among 3,200 people taking beta-blockers, 7.4 per cent received a prescription for an antidepressant within 12 months and 6.4 per cent within 34 days. This rate was higher than among patients taking diuretics, other antihypertensive agents or oral hypoglycaemic agents — in fact, people taking beta-blockers were 2.6 times more likely to take

antidepressants.

The high use of antidepressants in this group was largely associated with propranolol: the relative risk for hydrophilic beta-blockers such as atenolol was 0.8 compared with 4.8 for propranolol and 0.9 for other lipophilic beta-blockers.

The incidence of antidepressant use decreased with age in people taking propranolol but increased in people taking other beta-blockers or the other reference drugs, giving a relative risk of antidepressant use of 17.2 for the 20-39 year-old subgroup who were taking propranolol.

This study has some limitations — for example, both beta-blockers and antidepressants can be used to treat migraine — but, allowing for these, it highlights the risk of depression occurring in a minority of patients treated with propranolol.

*Archives of Internal Medicine* 1990; 150: 2286-90

## Treating restless legs

Restless legs syndrome is characterised by a creeping discomfort in the muscles of the lower limbs and an intolerable restlessness. Treatment is non-specific and may include neuroleptics, anticonvulsants and muscle relaxants. A report from the USA has now demonstrated the long-term efficacy of dopamine agonists.

A total of 36 patients were treated with 50-250mg/day of levodopa plus benserazide for restless legs syndrome which had persisted for an average of 27 years. Six failed to respond but the remainder initially responded well and were followed up for two years.

Levodopa therapy was continued in 26 patients; the dose was increased in nine and reduced in a further nine. The symptoms resolved in one patient. Two others reported a loss of effect after one month and bromocriptine was substituted; the last patient became paraplegic after a car accident.

Overall, the patients reported an increase of two hours in the duration of sleep and less nocturnal awakening. The only reported adverse effect was transient nausea in two patients.

The loss of efficacy of levodopa is expected by extrapolation from experience in treating Parkinson's disease. By contrast, the

reduction in dose in nine patients suggests that the disease itself may take a more benign course.

*Archives of Neurology* 1990; 47: 1223-4

## Cognitive effects of multiple anticonvulsants

Anticonvulsants impair cognitive function in people with epilepsy. In an attempt to discover whether reducing the number of anticonvulsants taken might improve cognitive function after many years of multiple therapy, treatment was rationalised in 97 adults taking two or more drugs. Phenytoin, carbamazepine or valproate were withdrawn from 72 and cognitive function was compared with the remaining 25 in whom treatment was unchanged.

Withdrawal of part of an established regime led to fluctuations in the serum concentrations of the remaining anticonvulsants. For example, the levels of phenobarbitone fell by a third, although this did not influence psychomotor skills.

Simple motor skills improved after withdrawal of one anticonvulsant from multiple therapy and this gain was still evident four weeks later.

## Steroids for acute asthma

Recent guidelines from the British Thoracic Society recommend the use of systemic steroids as part of the emergency treatment of asthma in adults. However, there is still uncertainty about using steroids for children.

Children who had not previously been treated with steroids who were admitted to hospital with acute asthma were given a standard bronchodilator regime of salbutamol and theophylline, plus either a five-day course of corticosteroids or placebo. Both regimes were effective over the first 12-24 hours but children given hydrocortisone or prednisolone fared better subsequently.

Heart rate fell significantly and the difference was sustained until discharge from hospital. Peak flow rates were better on the second day although they became similar at discharge, and there was a trend towards lower drug use and a shorter hospital stay (median 54 vs 64 days) with fewer relapses. More children in the placebo group were still wheezy at discharge.

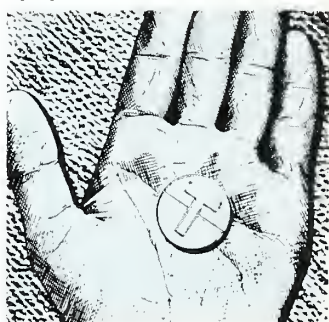
This trial supports the use of high dose steroids for children with acute asthma but, the authors note, the possible effects of repeated courses needs further investigation.

*Acta Paediatrica Scandinavica* 1990; 79: 1052-8

Withdrawal of phenytoin, but not of valproate or carbamazepine, also improved concentration.

The implication is that phenytoin affects higher cognitive functions unchanged by other anticonvulsants. It is, the authors conclude, a less attractive therapy.

*Epilepsia* 1990; 31: 584-91



*Research Digest* is a regular series written by drug information specialist Steve Chaplin MRPharmS, looking at current developments in medicine.



## Lloyds' pay costs rise

Lloyds Chemists' wages bill rose by 30.8 per cent in their last financial year although employment was only up 14.1 per cent, according to the *Financial Times*.

Lloyds reportedly attribute the rise to a different method of calculating the full-time equivalent of part-time employees. Instead of counting part-timers as equivalent to half a full-timer, this year they are counted as two fifths of a full-time employee in the audited accounts.

"The way we do it now is very accurate; part-timers normally do 15 hours," chairman and managing director Allen Lloyd is quoted as saying.

Revaluation of the company's goodwill pertaining to NHS contracts, a plan announced with this year's final results, has added around £29,000 per pharmacy or a total of around £10m, and reduces gearing from 174 per cent to 86 per cent.

■ Mr Lloyd told *C&D*: "There is nothing new here. The *FT* has ignored the fact that our profits were up by 33 per cent, turnover by 21 per cent, the number of stores by 23 per cent, dividends by 26 per cent and earnings per share by 21 per cent." He said the figure of a 14.1 per cent increase in employment at Lloyds quoted in the *FT* was incorrect — the correct figure is still being calculated.

### BRIEFS

**Rationalisation at laboratory supplies company Merck** means that BDH Ltd at Poole and E. Merck Ltd of Alton will operate under the one trading company, Merck Ltd. This will comprise three trading divisions: BDH Laboratory Supplies, Merck Industrial Chemicals and E. Merck Pharmaceuticals. The new structure will be in place from January 1.

**Swedish pharmaceuticals company Kabi Pharmacia** have opened a new head office for their UK branch. The address is: Davy Avenue, Knowlhill, Milton Keynes, Bucks MK5 8PH (tel: 0908 661101).

**Makers of Mentho-Lyptus** Hall Brothers (Whitefield), formerly a part of the Warner-Lambert group, are now trading as Warner-Lambert Confectionery following a restructuring exercise. The business is now part of Parke Davis & Co, a sister company to the Warner-Lambert group.

**Forum Chemicals** have been appointed British Isles agent for generics manufacturer Siegfried, starting at the beginning of 1991. Tel: 0737 773711.

## Pharmacy chains wary of Sunday trading

Major pharmacy chains have declined to take part in a pre-Christmas Sunday trading battle as other famous high street names scramble to maximise turnover in a lean market.

USDAW deputy general secretary Bill Connor has written to the leaders of all district councils in England and Wales reminding them of their obligation to enforce the Shops Act to stop illegal Sunday trading.

**New moves to ease the restriction on Sunday trading in England and Wales by giving universal application to the law already operating in Scotland have been encouraged by John Major, the Prime Minister.**

Replying to questions in the Commons on Tuesday, he described the anomalies in the legislation still operating South of the Border as "bizarre".

Mr Major suggested that Sunday observance campaigners and the retail trade should seek a compromise on the Scottish model. He stressed that the special significance of Sunday was still apparent in Scotland.

Meanwhile, a MORI survey published by the Shopping Hours Reform Council indicates that 77 per cent of the public do not want to see the current Sunday trading laws enforced.

A spokesman for Boots said the company had no plans to expand Sunday opening. Some of

its stores open in Scotland on Sunday, where it is legal, and at seaside and other tourist resorts where exemption can be obtained. There are also three London stores which open on Sunday which did so when the company bought them from Underwood's in the Summer of 1988; however, "all the shops in these areas open on Sunday," *C&D* was told.

Allen Lloyd, the chairman and managing director of Lloyds Chemists, told *C&D*: "I believe that Sunday is a special day and I do not really agree with Sunday trading. But there is sometimes a service which the pharmacist has to do for the community, and if there is a need for such a service Lloyds are more than willing to provide it. We have certain shops in major towns that open because there is a need."

The National Chamber of Trade, which is a part of the Keep Sunday Special group, favours an amendment to the present legislation "to iron out some of the present anomalies".

Shopping Hours Reform Council director Roger Boaden does not regard the increase in Sunday opening this Christmas as especially significant: "It is the addition of a few hundred businesses to the large numbers who have been opening for a considerable time," he said.

An amendment to the EC working hours directive to ban all work on Sunday, which was supported by the Keep Sunday Special Campaign, is to be resubmitted this week after failing to get through a previous meeting. The amendment would ban all work on Sunday, not just in the retail sector but in all industries and trades except for emergencies and public safety.

## Hungarian pharmaceuticals bought by Sanofi

Sanofi have reached agreement to buy a 40 per cent holding in Chinoin, the Hungarian pharmaceuticals manufacturer. The agreement leaves the way open for Sanofi to acquire a majority holding in the medium term.

Chinoin's major products include selegiline, a second line treatment for Parkinson's disease, and the anti-cancer agent mitulactul. Last year the company posted overall sales of F980m,

earning F60m after taxation.

Sanofi already have business operations worth F400m in Eastern Europe, and the partnership with Chinoin is aimed at establishing a direct presence in the area.

Some 69 per cent of Chinoin's sales are in the human and animal healthcare sectors. The company has significant international sales, with 36 per cent of production going to western European markets.

## Philip Harris profit falls

The Staffordshire-based equipment and materials supplier and pharmacy retailer Philip Harris has recorded the 20 per cent fall in turnover the company had anticipated for the six months to September 30. However, operating profits dropped by just 9 per cent to £900,000.

**Turnover down 20pc to £32.8m**

**Pre-tax profit down 38pc to £459,000**

**Earnings per share down 36pc to 3.95p**

**Interim dividend 2.00p**

Interest charges increased by some 87 per cent during this period and the effect of this, together with an exceptional item of £30,000, was to push pre-tax profits down by 38 per cent compared to the same period the previous year.

However, pharmacy retailing operations held steady. The group's medical companies saw their turnover increase by 9.4 per cent to £22.6m and operating profits were up by 9.8 per cent to £357,000. "This continuing improvement in profit and overall gross margin is substantially due to the retail pharmacy business; we now have six outlets making a useful contribution to profits," said chairman John Haller.

Gearing has been held at below 60 per cent — though it has shown a slight increase — despite the reduced trading level. As last year, the company has declared an interim dividend of 2p.

### COMING EVENTS


**Southampton and South West Hampshire Health Authority** are holding a study day on the supply of medicines to residential homes on January 20.

The venue is The Cliff Tops Hotel, Shanklin and the study day is designed to complement a self study course already available on the topic. The day is open to all and there is no course fee. Lunch will be provided. Details from Sarah Insole, 56 Carter Street, Sandown, Isle of Wight. Closing date January 11.

**N.W. Thames and Oxford Regional Health Authorities.** The first meeting in the New Year for the continuing education programme will take place on January 8.

"Dissecting the Drug Tariff" is a study day which deals with zero discount, broken bulk, disallowed prescriptions and endorsements. It will take place at Wolfson College, Oxford from 10am to 4pm. Contact Claire Anderson on 0865 742277 ext 27177.





1991

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THROUGHOUT THE YEAR.





# Next year we'll make every month seem like Christmas.

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Because your strength as the largest group of independent pharmacists in the UK will enable us to negotiate the very best deals around.

We'll then help you promote them in your shop by sending round a team of specialist merchandisers. All of which should ensure you get plenty of extra profit.

So here's wishing all our customers a very merry Christmas, not only this year but throughout 1991. With the present you always wanted.

Money!

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on the market.

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# CHEMIST & DRUGGIST PRICE SERVICE

This Supplement updates the latest Chemist & Druggist monthly Price List. It provides a cumulative list of amendments and previous Supplements should therefore be discarded. Trade prices are per unit unless otherwise stated. Bold upright figures (0.14) in the retail column indicate price is subject to retail price maintenance. Italic figure (0.14) is manufacturers recommended price. Light upright (0.14) is a suggested guide. a = price advanced. r = price reduced. ● = new entry. d = delete. c = change or correction. i = insert. **Three simple rules for rapid price checking. 1. Look under 'This Week's changes'. If price is not listed. 2. Check cumulative section. If price is not listed. 3. Refer to the last main price list. Price is latest notified.**

**RETAIN THIS SUPPLEMENT  
FOR ONE EXTRA WEEK**

## This week's changes to January Price List.

PIP code Trade VAT Retail							PIP code Trade VAT Retail						
ADDIS (Addis)							bath/shower gel						
Effective January 07							125ml 132-514 5.450 S 10.00 d						
baby goods							body cream						
patterned bottles							200ml 132-787 10.600 S 19.50 d						
125ml 222-695 12.910(12) S 1.65 ●							body lotion						
250ml 222-265 13.300(12) S 1.70 ●							150ml 132-464 8.700 S 16.00 d						
3 pack 222-190 12.900(4) S 4.95 ●							dusting powder						
ALBION SOAP (Smith & Nephew Consumer Prods)							200g 132-662 10.050 S 18.50 d						
Effective January 01							soap						
medicated skin soap							100g 132-555 3.250 S 6.00 d						
bath 150g 367-276 30.080(72) S a							eau de parfum						
toilet 75g 005-892 37.850(144) S a							flacon						
ALIMIX (Cilag Pharmaceuticals)							50ml 132-027 10.050 S 18.50 d						
tablets							100ml 132-407 14.600 S 27.00 d						
10mg 4 x 28 327-064 36.000 S POM d							50ml 132-225 10.600 S 19.50 d						
tablets							100ml 132-449 15.200 S 28.00 d						
10mg 12 x 10 137-018 38.570 S POM ●							1/4oz 131-912 17.400 S 32.00 d						
AMERICAN NUTRITION (Booker Nutritional Products)							1/4oz 131-946 13.600 S 25.00 d						
Effective January 01							1/4oz 131-938 17.400 S 32.00 d						
Acerola Plus							ANNE KLEIN II (Andmaw Enterprises)						
super							bath range						
wafers 60 452-599 15.970(6) S 4.59 a							bath/shower gel						
tablets							125ml 447-219 5.300 S 9.75 d						
100mg 60 420-349 7.620(6) S 2.19 a							body cream						
100mg 120 434-316 12.490(6) S 3.59 a							125ml 447-334 8.150 S 15.00 d						
Complex B 100 30 445-965 17.360(6) S 4.99 a							hand cream						
Complex B 50 60 048-199 19.100(6) S 5.49 a							125ml 447-367 6.100 S 11.25 d						
Strezz B-Vite							eau de parfum						
tablets 60 477-042 13.880(6) S 3.99 GSL a							flacon						
120 477-083 20.830(6) S 5.99 GSL a							50ml 447-177 10.050 S 18.50 d						
vitamin supplement							vaporisateur						
Ester-C 250 60 237-651 15.970(6) S 4.59 a							50ml 447-193 10.600 S 19.50 d						
AMOXYCILLIN (see Amnt)							100ml 447-201 16.050 S 29.50 d						
AMPLEX (NicholasLabs Toiletries Div)							parfum						
Effective January 01							perfume vapo 1/4 oz 447-128 16.050 S 29.50 d						
anti-perspirant roll on							ATRINO (Smith & Nephew Consumer Prods)						
mouthwash							Effective January 01						
blue 450ml 427-310 5.520(6) S 1.39 a							cream						
fluoride 450ml 082-404 5.520(6) S 1.39 a							jars 500ml 1409 021-550 4.010 S ... a						
AMRIT (BHR Pharmaceuticals)							tube 30ml 1406 400-176 6.920(12) S ... a						
(amoxycillin)							tubs						
capsules							100ml 1436 172-924 7.840(6) S ... a						
250mg 100 239-392 13.500 S ... POM ●							200ml 1437 172-932 12.660(6) S ... a						
500mg 100 239-434 27.000 S ... POM ●							50ml 1435 145-888 9.560(12) S ... a						
suspension							handwash						
125mg/5ml 100ml 239-442 1.720 S ... POM ●							200ml 1446 367-011 6.090(6) S 1.39 a						
250mg/5ml 100ml 239-574 3.250 S ... POM ●							lotion						
ANNE KLEIN (Andmaw Enterprises)							bottle 200ml 1420 400-515 6.970(6) S ... a						
bath range							pump pack 400ml 1421 400-259 11.350(6) S ... a						
							AUDAX (Napp)						
							Effective January 01						
							ear drops						
							8ml 485-383 1.450 S 2.49 P a						
							BIRLEYS (Torbet Laboratories)						
							Effective January 01						
							antacid powder						
							35g 413-591 1.090 S 1.74 GSL a						
							BLACKMORE'S (Blackmores Labs)						
							PMF tablets						
							42 179-887 2.940 S 5.25 d						
							brewers yeast						
							350 233-015 ... S 7.60 i						
							childcare vitamins						
							chewable						

# GRIPTIGHT®

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RANGE OF PRODUCTS



vitamin C	350	233-502	...	S	10.95	i	body scrub	125ml	206-458	13.190(6)	S	a	
herbal range							facial scrub	sachet	053-447	14.760(36)	S	a	
capsules								tube 60g	053-454	8.720(6)	S	a	
feverfew	30	233-254	...	S	3.50	i	moisturising mask	50ml	206-227	8.720(6)	S	a	
garlix	30	233-288	...	S	3.60	i	wash cream	125ml	206-987	8.720(6)	S	a	
	90	233-361	...	S	7.95	i	skin care						
vitamins							cleansing lotion	125ml	497-685	8.720(6)	S	a	
C (protein coated)							cleansing milk	125ml	497-677	8.720(6)	S	a	
500mg	65	247-262	1.860	S	3.30	c	<b>CIDAI</b> (Smith & Nephew Consumer Prods)						
natural beauty							<i>Effective January 01</i>						
hair care							shaving foam	200ml	083-709	12.030(12)	S	1.59 a	
chamomile conditioner							skin care soap	bath 150g	397-851	10.840(24)	S	0.67 a	
bubbles		247-916	5.250(20)	S	0.48	a		toilet 75g	397-844	10.190(36)	S	0.42 a	
marshmallow shampoo							skin soft bath essence	250ml	208-587	10.780(6)	S	2.85 a	
bubbles		247-742	5.250(20)	S	0.46	r	talc medicated	250g	083-592	5.480(6)	S	1.45 a	
wild nettle shampoo							<b>CLIFTON</b> (Williams, Charles)						
bubbles		247-882	5.050(20)	S	0.46	r	<i>elastic trusses</i>						
skin care							inguinal	double	304-360	21.750	S	a	
almond cleansing creme	60g	236-596	...	S	2.20	●		single	303-669	13.060	S	a	
angelica eye nourish	30g	233-759	...	S	4.15	i	scrotal	double	314-765	22.130	S	a	
apricot day creme	60g	237-180	...	S	2.75	●		single	304-378	13.590	S	a	
avocado night creme +							<i>neck supports</i>						
vitamin E	60g	237-271	...	S	2.85	●	long term moulded						
cinnamon scrub	75g	237-164	...	S	2.50	●	polyethylene		379-768	7.660	S	d	
eye blossom make-up							rigid polythene						
remover	100ml	233-791	...	S	3.30	●	adjustable depth		379-750	8.390	S	d	
papaya foaming							velcro fastening		379-701	5.460	S	d	
cleansing	75g	236-281	...	S	3.95	●	soft foam						
white lily nutritive cream	50g	233-643	...	S	5.25	i	front fastening		379-792	7.560	S	d	
<b>BRUSH OFF</b> (Napp)							<i>Neoprene sports &amp; orthopaedic supports</i>						
<i>Effective January 01</i>							ankle support with zip		378-810	10.400	S	d	
cold sore solution							knee sleeve						
with applicator brush	8ml	227-132	1.170	S	1.93	a	pull on		378-943	7.450	S	d	
<b>BUZZ-BANDS</b> (Traveller International)							post operative						
mosquito repellent							compression support		379-248	17.400	S	d	
reactivating fluid	50ml	398-784	...	S	2.50	a	tennis elbow support						
mosquito repellents	4	396-218	...	S	4.95	r	pull on		379-420	11.200	S	d	
<b>BUZZ-OFF</b> (Traveller International)							wrist & palm support		379-511	4.350	S	d	
mosquito repellents & killers							<i>sport support</i>						
Con-cord 1	220/240v	396-259	...	S	3.95	r	supporter						
<b>CALIFORNIA CREATIONS</b> (Underhill Marketing)							cricket		113	327-015	2.550	S	d
pomander pot pourri							<i>sport support</i>						
large		219-535	41.700(12)	S	5.99	i	athletic support		112	162-362	2.590	S	a
small		219-501	27.760(12)	S	3.99	i	coloured anklets		082	036-145	2.150	S	c
<b>CANTASSIUM</b> (Larkhall)							coloured kneecaps		080	036-053	2.150	S	c
Amber Gold							coloured padded elbow		083	036-285	1.830	S	c
tea tree oil	15ml	225-508	2.460	S	4.25	●	coloured padded kneecaps		081	036-202	3.460	S	c
Incas Gold							figure & anklets		059	035-899	3.130	S	c
vitamin E	10ml	226-290	2.460	S	4.25	●	thigh		052	035-873	2.250	S	c
Prairie Gold							wrist		058	220-574	1.140	S	i
jojoba oil	15ml	226-209	2.460	S	4.25	●	<i>spring trusses</i>						
<b>CARACTERE</b> (Selective Beauty)							femoral	double	104-737	29.400	S	d	
after shave							<b>CODELLA</b> (Napp)						
flacon	50ml	219-360	5.410	S	9.95	●	<i>Effective January 01</i>						
	100ml	219-329	8.130	S	14.95	●	medicated hand cream	40g	314-930	0.900	S	1.49	a
vapo	30ml	219-402	2.690	S	4.95	●	<b>COMPLEMENT CONTINUS</b> (Napp)						
	50ml	219-410	5.950	S	10.95	●	<i>Effective January 01</i>						
	100ml	219-428	8.670	S	15.95	●	tablets						
eau de toilette							100mg	28	101-006	1.630	S	2.80	a
flacon	50ml	218-230	7.040	S	12.95	●	<b>COVERMARK</b> (Stiefel)						
	100ml	219-162	10.300	S	18.95	●	cream						
vapo	30ml	217-596	3.230	S	5.95	●	removing		449-033	4.640	S	6.67 c	
	50ml	218-180	7.580	S	13.95	●	finishing powder	50g	448-993	2.620	S	4.02 c	
	100ml	218-222	10.840	S	19.95	●	<b>COX</b> (Torbet Laboratories)						
<b>CARNATION</b> (Cuxson Gerrard)							<i>Effective January 01</i>						
<i>Effective January 01</i>							bronchial mixture						
bunion rings NHS	thick	043-117	6.260(12)	S	0.89	a	extra strong	100ml	179-101	0.900	S	1.47	a
callous caps	2	043-125	7.760(15)	S	0.89	a	<b>CRADOCAP</b> (Napp)						
chirodody felt							<i>Effective January 01</i>						
adhesive	5mm	043-133	6.260(12)	S	0.89	a	shampoo	36g	322-412	0.870	S	1.49	a
non-adhesive	7mm	366-450	6.920(10)	S	1.19	a	<b>CUXSON GERRARD</b> (Cuxson Gerrard)						
corn caps	5	043-141	15.560(30)	S	0.89	a	<i>Effective January 01</i>						
corn rings 3mm	12	077-230	6.260(12)	S	0.89	a	cyanide emergency kit	A260	031-831	73.630	S	119.25	d
corn rings 5mm	9	043-174	6.260(102)	S	0.89	a	belladonna plasters BPC						
verruca treatment	077-016	8.960(6)		S	2.57	a	white cloth	19cm x 12.5cm	339-036	4.560(10)	S	0.78	a
<b>CARNATION</b> (Nestle Health Care)							28cm x 17.5cm	339-044	7.590(10)	S	1.30	a	
<i>Effective January 01</i>							crepe bandages BP						
Slender plan							4.5m x	5cm	338-715	8.150(12)	S	1.17	a
fibre bar	68g		12.750(24)	Z	0.69	●		10cm	338-749	15.500(12)	S	2.22	a
<b>CARYLDERM</b> (Napp)								15cm	338-756	21.700(12)	S	3.12	a
<i>Effective January 01</i>								7.5cm	338-731	11.350(12)	S	1.63	a
liquid shampoo	100ml	101-410	1.860	S	3.05	a	felt-four pieces 22.5cm x 45cm						
lotion	55ml	137-554	1.160	S	1.99	a	adhesive						
	110ml	125-385	2.210	S	3.79	a	semi compressed						
<b>CHRISTY</b> (Network Management)							wool	10mm	222-117	17.350	S	29.92	i
<i>Effective January 01</i>							non adhesive						
body care							semi compressed						
rich lanoline	40g	052-076	8.720(6)	S		a	wool	5mm	036-541	9.040	S	15.60	a
skin emulsion	150ml	052-126	12.300(6)	S		a		7mm	036-566	12.450	S	21.47	a
	tube 100ml	369-983	7.820(6)	S		a		10mm	221-820	13.120	S	22.06	i
toilet lanolin	40g	479-584	10.060(6)	S		a	zinc oxide adhesive						
face care							semi compressed						
face packs	75g	353-706	8.720(6)	S		a	wool	5mm	032-649	10.560	S	18.21	a
	sachet	297-283	4.380(12)	S		a		7mm	035-337	14.380	S	24.80	a
frequent use	100g	497-669	13.190(6)	S		a	first aid outfits						
face packs (problem range)	sachet	054-874	6.170(12)	S		a	factory (1-5 employees)	A1	043-919	7.820	S	12.67	a
face packs (treatment range)	tube 60g	261-263	13.190(6)	S		a	factory (10-150 employees)	A5	044-461	52.900	S	85.72	a
cleargrip	45g tube	343-517	13.190(6)	S		a	factory (11-50 employees)	A3	044-198	32.040	S	51.92	a
lempak	sachet	157-941	4.359(12)	S		a	factory (51-100 employees)	A4	044-438	40.960	S	66.35	a
luxury frequent use							factory (6-10 employees)	A2	043-992	12.940	S	20.96	a
face packs	sachets	029-017	6.170(12)	S		r	factory (travel)	A6	044-677	2.920	S	4.76	a
Peach range							transport	A151	338-301	12.820	S	20.80	a
							hypo-allergenic						
							adhesive paddings						
							fleecy web		037-705	6.840	S	11.80	a
							T-range ostomy appliances						
							flatus patch T33 carton	1 x 50	063-230	2.520	S	4.35	a
							<b>CYTUR TEST</b> (Boehringer Mannheim/Diagnostic)						



test strips	50	489-377	6.370	S	---	d	standard	23ml	225-987	11.290(24)	S	0.72	a		
DABITOPF (Nicholas Labs Household Div)								100ml	185-579	12.650(12)	S	1.62	a		
Effective January 01							Ten Day set	23ml	225-995	7.780(24)	S	0.49	a		
hot iron cleaner	25g	414-169	8.830(12)	S	---	i		100ml	185-611	9.110(12)	S	1.15	a		
DARTABIN (Janssen Pharmaceutical)							EZY DOSE (A1 Pharmaceuticals)								
oral gel	80g	007-187	5.000	S	---	POM	c	medicine spoon with cartoons	231-316	23.200(40)	S	0.99	●		
DANSAC (Camvomic)							FREEMAN (Network Management)								
Effective January 01							Effective January 01								
Combi							botanical hair care								
colo F							Australian Tea shampoo	450ml	499-368	13.220(6)	S	---	a		
small	100	236-349	133.050	S	---		a	hair clarifying shampoo	450ml	499-350	13.220(6)	S	---	a	
standard	100	352-328	133.050	S	---		a	hair humectant							
D+A	30	235-333	67.100	S	---		a	conditioner	450ml	499-384	13.220(6)	S	---	a	
ileo F								hair therapy shampoo	450ml	499-343	13.220(6)	S	---	a	
small	100	236-497	147.950	S	---		a	humectant plus							
standard	100	352-344	147.950	S	---		a	conditioner	170g	499-392	13.220(6)	S	---	a	
CombiMicro							FRUMIL FORTE (Rhône-Poulenc Rorer)								
petit C							(frusemide 80mg, amiloride HCT 10mg)								
drainable	30	158-337	49.250	S	---		a	FSC (Food Supplement)							
CombiMicro C+S							(distributors Health & Diet Food)								
closed	30	412-841	55.750	S	---		a	Effective January 02							
with starter hole	30	453-316	55.750	S	---		a	vitamins							
CombiMicro D+S								D							
drainable								tablets							
clear	30	448-084	59.350	S	---		a	400iu	60	245-035	7.620(6)	S	2.19	●	
with starter hole	30	453-332	59.350	S	---		a	FULL MARKS (Napp)							
gigant bags non-sterile								Effective January 01							
clear								shampoo for head lice	125ml	319-533	2.480	S	4.25 P	a	
03908-4020	10	243-048	27.000	S	---		a	GASTRESE LA (Wyeth)							
irrigation set	90038-2520	357-723	42.050	S	---		a	tablets							
replacements								15mg	14	472-076	1.750	S	---	POM	d
belt	09000-0000	279-158	28.650(5)	S	---		a	GORDON MOORE (Nicholas Labs Toiletries Div)							
brush	95220-0000	266-965	1.500	S	---		a	Effective January 01							
clamp	95210-0000	266-171	6.000	S	---		a	cosmetic toothpaste	24ml	113-555	13.960(12)	S	1.78	a	
cone	95205-0000	266-213	8.900	S	---		a	GREENSCREEN (Greenscreen)							
irr-drain adhesive								anti pollution mask							
only	95038-2520	018-450	17.700(20)	S	---		a	+ 2 filters	231-704	1.650	S	3.30	●		
irr-drain ring holder	95047-2620	256-073	17.700(20)	S	---		a	filters	5	231-795	1.150	S	2.30	●	
tube	95215-0000	266-973	1.050	S	---		a	HAN KOOK (Westbourne)							
water container	95200-0000	259-812	13.850	S	---		a	Korean ginseng roots							
karaya rings	25	388-660	33.000	S	---		a	honeyed	300g	490-417	39.600(6)	Z	60.00	c	
mini cap								HEALTHCRAFTS (Booker Nutritional Products)							
30mm stoma								Effective January 01							
01930-1000	50	176-073	44.300	S	---		a	5 day diet plan	267-245	30.360(6)	Z	7.59	a		
44mm stoma								Alfalfa							
01944-1000	50	236-331	44.300	S	---		a	tablets	90	119-164	10.400(6)	S	2.99	a	
ostomy bags								Aminochel chelated minerals							
colo 1 22mm								aminochel zinc HP	90	048-777	12.830(6)	S	3.69	a	
11122-4000	100	409-482	119.500	S	---		a	calcium							
colo 2 30mm								tablets	90	218-164	12.830(6)	S	3.69	a	
11230-4000	100	064-725	119.500	S	---		a	iron							
colo 3 32mm								tablets	90	224-618	10.400(6)	S	2.99	a	
11332-4000	100	115-782	119.500	S	---		a	magnesium							
colo 4 38mm								tablets	90	224-626	12.830(6)	S	3.69	a	
11438-4000	100	171-108	119.500	S	---		a	multi-mineral							
mini 30mm								tablets	90	224-642	24.310(6)	S	6.99	a	
11109-1000	100	316-158	93.000	S	---		a	zinc							
ostomy belt pack	5	377-887	28.650	S	---		a	tablets	90	224-659	10.400(6)	S	2.99	a	
silicone ring	09547-0000	460-774	3.550	S	---		a	Aquatrim							
skin lotion	200ml	195-677	35.350(5)	S	---		a	tablets	90	224-675	17.010(6)	S	4.89	a	
Supersquare system								arterol	90	383-166	26.400(6)	S	7.59	a	
50mm stoma size								beta-carotene							
base plate 100mm x 100mm	06510-0000	291-757	25.250(10)	S	---		a	capsules	90	376-608	17.360(6)	S	4.99	a	
small bag								beta-carotene natural							
closed	100	302-067	115.550	S	---		a	capsules							
drainable	30	354-688	33.500	S	---		a	15mg	30	456-319	19.440(6)	S	5.59	a	
standard bag								brewers yeast	180	025-932	3.790(6)	S	1.09	a	
closed	100	299-396	115.550	S	---		a	calcium chewable							
drainable	30	302-133	33.500	S	---		a	tablets							
80mm stoma size								500mg	30	272-104	6.920(6)	S	1.99	a	
base plate 125mm x 125mm	06512-0000	354-696	46.650(10)	S	---		a	500mg	90	322-602	13.180(6)	S	3.79	a	
standard bag								Co-Enzyme Q10							
closed	100	354-704	146.550	S	---		a	capsules							
drainable	30	354-746	48.400	S	---		a	15mg	30	456-301	19.100(6)	S	5.49	a	
theatre pack								cod liver oil							
post-op set sterile	412-833	23.250(5)	S	---			a	capsules	90	023-366	7.620(6)	S	2.19	a	
DANY BERNARD (Power)								Compliat							
herbal eye sachet	025-676	27.900(24)	S	1.99			a	capsules	30	411-421	6.570(6)	S	1.89	a	
ECOSANCE (Smith & Nephew Consumer Prods)								extra	90	282-558	13.880(6)	S	3.99	a	
Effective January 01 environmentally friendly								capsules							
sanitary towels	16	471-102	12.740(16)	S	---		a	copper gluconate	90	051-557	20.830(6)	S	5.99	a	
ELASTOPLAST (Smith & Nephew Consumer Prods)								Dermatabs	30	263-335	5.180(6)	S	1.49	a	
Effective January 01								Dolomite	90	085-746	10.400(6)	S	2.99	a	
Airstrip								tablets	90	119-230	7.620(6)	S	2.19	a	
assorted packs	7930	057-703	9.640(24)	S	---		r	EPA forte	30	212-621	21.880(6)	S	6.29	a	
pocket								capsules							
stretch fabric assorted packs	4130	268-946	9.640(24)	S	---		r	250mg	60	083-956	13.880(6)	S	3.99	a	
pocket								500mg	30	362-590	12.830(6)	S	3.69	a	
stretch fabric dressing strips								Eyebright with vitamins							
7.5cm x 1m	4203	332-312	13.930(12)	S	---		a	A,B2 & D							
washable dressing strip								tablets	90	100-081	12.830(6)	S	3.69	a	
7.5cm x 1m	7270	269-969	13.930(12)	S	---		a	fibretim	270	263-525	17.010(6)	S	4.89	a	
ELLA BACHE (Zena Cosmetics)								fresh royal jelly							
hot wax	300g	308-497	5.000	S	8.75		a	premiere	10 phials	272-237	22.590(3)	S	12.99	a	
EMLA (Astra)								G.E.B.6 combination	30	299-545	20.830(6)	S	5.99	a	
Effective January 02								Gev-E & Siberian ginseng							
cream only								tablets	30	267-252	19.440(6)	S	5.59	a	
(drug tariff pack)	5g tube	406-298	1.730	S	---	POM	c	Gev-E-super							
ENER-G (General Designs)								economy pack							
(distributors Farillon)								tablets	60	493-734	24.310(6)	S	6.99	a	
gluten free/wheat free								ginseng							
rice pasta shells	454g	2.250	Z	2.99			c	Siberian/Korean							
small shells 810-648, regular shells 810-655								tablets							
EUGENE (Nicholas Labs Toiletries Div)								700mg	30	131-656	18.050(6)	S	5.19	a	
Effective January 01								ginseng siberian							
hair thickener								high potency							
								capsules							



## IMPORTANT ANNOUNCEMENT

### Temazepam Gelthix™ Capsules

Farmitalia Temazepam Gel-filled Capsules (Gelthix) will remain available for dispensing against generic prescriptions of temazepam and will be reimbursable at tariff price level.

Some confusion has been caused by the proposal to blacklist the brand name 'Gelthix'.

The consequence of this is that prescriptions written on an FP10 form and specifying 'Gelthix' will not be reimbursable by the NHS.

**Temazepam Gel Filled Capsules (Gelthix)  
are not being withdrawn**

**Farmitalia Carlo Erba Ltd**

'Italia House'

23 Grosvenor Road

St. Albans

Herts, AL1 3AW.

Tel: (0727) 40041



600mg iron plus tablets	30	224-923	17.360(6)	S	4.99	a	Ig	90	158-667	23.970(6)	S	6.89	a
kelp tablets	90	033-274	7.620(6)	S	2.19	a	C plus zinc lozenges	28	383-82	7.620(6)	S	2.19	a
korean ginseng mega capsules	240	031-906	7.620(6)	S	2.19	a	C super tablets						
1200mg							500mg childrens A, C & D one-a-day	60	111-849	12.830(6)	S	3.69	a
Lecithin	15	302-474	17.010(6)	S	4.89	a	childrens multivitamin & iron one-a-day	30	226-423	6.570(6)	S	1.89	●
capsules	120	031-989	7.620(6)	S	2.19	a	childrens schooldays	30	226-449	6.920(6)	S	1.99	●
high potency with vitamin E capsules	60	111-799	14.570(6)	S	4.19	a	E	30	471-565	6.570(6)	S	1.89	a
lysine tablets							natural oil super complet tablets	8ml phial	233-114	16.310(6)	S	4.69	a
500mg	60	189-787	12.490(6)	S	3.59	a	E 100iu	30	084-590	15.620(6)	S	4.49	a
magnesium gluconate	90	263-343	10.400(6)	S	2.99	a	capsules	60	027-292	7.620(6)	S	2.19	a
multi vitamins/minerals twin pack tablets	60	136-473	22.920(6)	S	6.59	a	E 200iu tablets	60	362-525	17.010(6)	S	4.89	a
nail formula capsules	90	224-840	17.360(6)	S	4.99	a	E 250iu super	60	110-502	15.620(6)	S	4.49	a
night time capsules	90	052-498	12.830(6)	S	3.69	GSL	E 400iu						
oat bran chewable tablets	120	270-496	13.180(6)	S	3.79	a	water soluble capsules	30	226-475	17.360(6)	S	4.99	a
pollen-E-vite capsules	30	049-122	13.880(6)	S	3.99	a	E high potency 600iu	30	130-351	17.360(6)	S	4.99	a
Prolonged Release Nutrition B-Complex with C tablets	60	091-041	19.440(6)	S	5.59	a	E mega 1000iu	30	138-701	26.050(6)	S	7.49	a
B6							multivitamins chewable	60	023-325	7.620(6)	S	2.19	a
tablets	60	085-126	17.360(6)	S	4.99	a	<b>HEATH &amp; HEATHER (Booker Nutritional Products)</b>						
calcium pantothenate tablets	30	085-217	14.920(6)	S	4.29	a	<i>Effective January 01</i>						
750mg							balm of Gilead						
Mega B-Complex tablets	30	091-017	19.440(6)	S	5.59	a	liquid	200ml	439-703	13.880(6)	S	3.99	GSL a
Mega C 1500 tablets	30	090-894	14.920(6)	S	4.29	a	pastilles	1 1/2oz	047-126	8.970(12)	S	1.29	GSL a
Mega Multis tablets	30	090-902	23.270(6)	S	6.69	a	catarrh pastilles	1 1/2oz	047-118	8.280(12)	S	1.19	GSL a
royal jelly capsules	32	136-481	17.360(6)	S	4.99	a	garlic perles (odourless)	75	093-914	5.880(6)	S	1.69	a
100mg								150	093-948	8.660(6)	S	2.49	a
economy capsules	90	362-764	34.750(6)	S	9.99	a	one-a-day capsules	60	272-245	10.050(6)	S	2.82	a
100mg							<b>HE-NARA (Beauty International)</b>						
royal jelly chewable tablets	30	456-293	18.400(6)	S	5.29	a	<i>henna</i>						
200mg	30	383-208	17.360(6)	S	4.99	a	natural colouring powders	50g	085-340	4.440(3)	S	...	a
royal jelly plus	90	229-138	12.830(6)	S	3.69	a	shampoo	250ml	321-018	6.230(6)	S	...	c
selechrom	200g	224-873	18.360(6)	Z	4.59	a	<b>HE-LIS (Windsor Pharmaceuticals)</b>						
soya protein powder							Everyday handcream	45g	081-570	0.470	S	0.72	d
super aquatone tablets	90	078-246	31.270(6)	S	8.99	a	bronchial balsam	100ml	123-232	13.800(12)	S	1.85	P a
super bone meal plus tablets	240	085-092	10.050(6)	S	2.89	a	adult						
super brewers yeast tablets	300	119-362	6.920(6)	S	1.99	a	<b>JACKSONS, (Ernest Jackson)</b>						
super calcium pantothenate 100mg	90	072-348	10.400(6)	S	2.99	a	pastilles						
super calcium plus tablets	240	085-118	10.400(6)	S	2.99	a	Devon summer fruits	tin	474-957	11.940(6)	S	...	i
super G E B 6 combination	20	267-278	21.880(6)	S	6.29	a	<b>KIL3 (Torbet Laboratories)</b>						
super Gev-E tablets	15 day	119-263	9.360(6)	S	2.69	a	(distributors Fanillon)						
super halibut oil capsules	30 day	119-289	14.920(6)	S	4.29	a	<i>Effective January 01</i>						
super wheat germ oil capsules	90	119-388	10.400(6)	S	2.99	a	capsules	30	147-363	3.880	S	6.19	a
travelwell pocket pack	60 caps	119-438	11.100(6)	S	3.19	a		150	147-371	17.640	S	23.39	a
vege-vitamin	12	085-605	12.640(20)	S	1.09	a	<b>LABELLO (Smith &amp; Nephew Consumer Prods)</b>						
vitamins	30	362-459	13.180(6)	S	3.79	a	<i>Effective January 01</i>						
A 7500iu super capsules	90	308-643	19.440(6)	S	5.59	a	lip care	blister pack	092-080	13.000(20)	S	...	a
A complet tablets	90	308-601	14.920(6)	S	4.29	a	sport		503-060	13.000(20)	S	...	a
B complet tablets	90	119-180	7.620(6)	S	2.19	a	<b>LADYCARE (Booker Nutritional Products)</b>						
B Complex	180	111-807	11.100(6)	S	3.19	a	<i>Effective January 01</i>						
B super complet tablets	90	024-430	7.620(6)	S	2.19	a	natural vitamin & mineral supplement						
B1	90	119-479	12.830(6)	S	3.69	a	evening primrose oil						
25mg							extra	30	362-772	17.360(6)	S	4.99	a
B12	90	422-717	11.100(6)	S	3.19	a	Evening Primrose Oil capsules	40	009-928	13.880(6)	S	3.99	a
capsules							250mg						
10mcg	90	119-594	11.100(6)	S	3.19	a	Number One (menstrual cycle)	30	095-695	12.140(6)	S	3.49	a
10mcg							tablets						
B6	90	048-520	7.620(6)	S	2.19	a	Number Three (the over 50's)	30	095-869	13.880(6)	S	3.99	a
25mg							tablets						
high potency	60	024-448	10.400(6)	S	2.99	a	Number Two (menopausal stage)	30	095-703	14.570(6)	S	4.19	a
50mg							tablets						
B6 super capsules	90	119-495	12.830(6)	S	3.69	a	pill protection formula	30	001-883	12.140(6)	S	3.49	a
25mg							tablets						
C							<b>LEESON (Leeson Gulf Sponges)</b>						
chewable	50	025-940	7.620(6)	S	2.19	a	bleached						
C & E combination capsules	30	224-691	20.830(6)	S	5.99	a	natural sea sponge cuts						
C high potency tablets							SPBLW 4	5	226-670	2.500	S	...	●
							SPBLW 5	6	226-746	3.250	S	...	●
							SPBLW 6	7	226-753	4.400	S	...	●
							SPBLW 7	8	226-761	6.000	S	...	●
							SPBLW 8	9	226-779	7.500	S	...	●
							SPBLW 9	10	226-787	9.500	S	...	●
							SPBLWB	baby	226-605	1.250	S	...	●
							SPBLWJC	jumbo	226-795	12.500	S	...	●
							whole form natural sea sponge						
							SPBLWF 5	5.5	228-486	3.500	S	...	●
							SPBLWF 6	6	229-120	4.500	S	...	●
							SPBLWF 7	7	229-245	5.500	S	...	●
							natural cosmetic pads						
							SPCS 4	4	229-278	1.250	S	...	●
							natural loofah						
							LOO 12	12	229-518	1.150	S	...	●
							LOO 8	8	229-476	0.950	S	...	●
							plain beechwood						
							back brush						
							B/65 BL	230-714	2.750	S	...	●	
							nail brush						
							BR 35/149 BL	229-989	1.500	S	...	●	
							pumice stone						
							PUM/BA 50	50	229-641	25.000	S	...	●
							PUM/W 25	25	229-542	12.500	S	...	●
							tobaccowood						
							back brush						
							BR 8/96 BBL	231-043	4.500	S	...	●	
							nail brush						
							BR 35/84	230-920	2.600	S	...	●	
							unbleached						
							natural sea sponge cuts						



SPRW 4.5/5	5	226-803	2.400	S	●	body lotion	150ml	469-908	6.500	S	12.00	●		
SPRW 5.5/6	6	226-811	3.150	S	●	perfume deodorant	150ml	469-981	4.900	S	9.00	●		
SPRW 6.5/7	7	226-886	4.250	S	●	shower gel	150ml	469-940	5.600	S	11.00	●		
SPRW 7.5/8	8	227-272	5.850	S	●	soap	100g	470-070	3.250	S	6.00	●		
SPRW 8.5/9	9	227-827	7.350	S	●	eau de toilette						●		
SPRW 9.5/10	10	228-007	9.300	S	●	flacon cristal	50ml	239-269	10.900	S	20.00	●		
SPRW JC	jumbo	228-379	12.300	S	●	vaporisateur	50ml	239-277	11.950	S	22.00	●		
varnished beechwood							100ml	239-293	17.400	S	32.00	●		
back brush					●	parfum de toilette						●		
BR 8/65 VBL		230-904	3.750	S	●	vaporisateur	50ml	469-874	16.300	S	30.00	●		
nail brush							100ml	469-890	21.750	S	40.00	●		
BR 35/149 VBL		230-888	1.950	S	●	Quintessence						●		
LIL-LETS (Smith & Nephew Consumer Prods)						coffret cristal flacon	15ml	238-543	29.900	S	55.00	●		
Effective January 01							25ml	239-244	48.000	S	90.00	●		
super plus	40	251-439	30.500(12)	S	a	coffret vaporisateur	10ml	239-251	24.450	S	45.00	●		
LILIA (Smith & Nephew Consumer Prods)						MORHULIN (Napp)						●		
Effective January 01 per case						Effective January 01						●		
press-on towels						ointment	50g	184-192	0.820	S	1.41 GSL	a		
regular	10	182-113	8.590(24)	S	a		350g	184-200	4.200	S	6.90 GSL	a		
super	10	019-141	9.640(24)	S	a	MORSEP (Napp)						●		
LIMARA (Smith & Nephew Consumer Prods)						Effective January 01						●		
Effective January 01						nappy rash cream	40g	184-689	0.870	S	1.49 GSL	a		
body spray	75ml	412-684	6.970(6)	S	a		300g	184-697	3.470	S	5.70 GSL	a		
LIMMITS (Scholl)						MY EPIIL (Zena Cosmetics)						●		
Effective January 01						kit for facial hair		490-862	3.000	S	5.25	a		
biscuits						prewaxed strips		490-888	3.600	S	6.30	a		
cream	125g		13.340(12)	Z	1.39	a	tube for short hair		490-870	3.540	S	6.26	a	
coffee cream 976-977						d						●		
lunchpacks	50g	491-811	5.660(12)	Z	0.59	a	NAPP COMB (Napp)					●		
MAGIC DRY (Zena Cosmetics)						Effective January 01						●		
nail drying spray	large 300g	331-041	4.950	S	r	detector		365-064	0.760	S	1.30	a		
MAJA (Network Management)						lice comb		226-662	1.280	S	2.20	a		
soap						NAPROXEN (see Prosaïd)						●		
circular	6 x 25g	216-515	2.270(12)	S	4.50	●	NATRENA (Scholl)					●		
	3 x 150g	144-956	3.500	S	6.95	●	Effective January 01					●		
rectangular	3 x 75g	145-003	2.500	S	4.95	●	calorie-free sweeteners					●		
	6 x 25g	216-317	2.270	S	4.50	●	granulated	80G	082-594	11.610(12)	Z	1.29	a	
	1 x 75g	215-970	0.830	S	1.65	●	handy pack	120	386-771	6.210(12)	Z	0.69	a	
soap dish with soap						●	refill pack	2000	390-690	35.010(12)	Z	3.89	a	
circular	100g	216-663	19.650(12)	S	3.25	●	table pack	600	386-789	17.010(12)	Z	1.89	a	
rectangular	75g	216-366	13.560(12)	S	2.25	●	NATURE KNOWS BEST (Power)					●		
MAKEOFFS (Smith & Nephew Consumer Prods)						arthurs balm		224-212	7.800(6)	S	2.25	●		
Effective January 01						arthurs oil						●		
pads						with flip top		224-428	17.400(6)	S	4.99	●		
cosmetic						chest rub		223-784	7.800(6)	S	2.25	●		
50 squares	1913	474-726	10.430(12)	S	1.19	a	head clear balm		223-677	7.800(6)	S	2.25	●	
eye make-up remover						a	pure vegetable glycerine		223-412	6.400(6)	S	1.59	●	
30 pads	5240	474-742	8.330(12)	S	0.95	a	rosewater		223-354	6.950(6)	S	1.99	●	
face make-up remover						a	seaweed					●		
30 pads	5242	474-775	10.950(12)	S	1.25	a	conditioner		222-091	8.500(6)	S	2.50	●	
nail varnish remover						a	shampoo		222-075	5.000(6)	S	1.45	●	
30 pads	5241	474-890	8.330(12)	S	0.95	a	seaweed bath essence		222-133	7.950(6)	S	2.35	●	
puffs						a	shampoo	150ml	183-087	5.000(6)	S	1.45	a	
dual coloured						a	tea tree balm		223-529	7.800(6)	S	2.25	●	
48 boxed	1916	474-692	7.460(12)	S	0.85	a	wheatgerm & nettle					●		
toning wipes						a	shampoo		221-465	5.000(6)	S	1.45	●	
80 wipes	5243	474-783	11.310(12)	S	1.29	a	witch hazel		223-347	6.000(6)	S	1.65	●	
MALIBU (Eylure Nobel)						d	evening primrose oil skin/hair range					●		
deep tanning						d	hand & joint cream	50g	213-371	11.900(6)	S	3.50	r	
face cream spf4	100ml	218-859	2.470	S	3.95	d	leathin skin/hair care					●		
sun milk spf2	200ml	218-735	2.470	S	3.95	d	apricot bath skin softener	150ml	220-871	7.950(6)	S	2.35	d	
sun milk spf4	200ml	218-750	2.470	S	3.95	d	primrose oil skin/hair care					●		
sun milk spf6	200ml	218-768	2.470	S	3.95	d	body lotion	150ml	242-008	13.400(6)	S	3.95	i	
sun milk spf8	200ml	218-800	2.470	S	3.95	d	skin cleanser	150ml	337-840	13.400(6)	S	3.95	i	
sun oil spf2	spray 150ml	218-883	2.470	S	3.95	d	royale skin/hair care					●		
hair care twin	150ml	339-937	2.470	S	3.95	d	royal oil	25ml	217-851	13.400(6)	S	3.95	a	
sun milk						d	skin/hair care					●		
spf15	200ml	374-843	2.470	S	3.95	●	apricot body lotion		222-729	10.000(6)	S	2.95	●	
deep tanning						●	apricot conditioner	150ml	220-590	6.950(6)	S	1.99	c	
lotion						●	apricot moisturising					●		
spf15	200ml	232-843	2.470	S	4.75	●	cream	50g	219-584	8.500(6)	S	2.50	c	
spf2	200ml	232-496	2.470	S	4.25	●	apricot shampoo	150ml	220-277	4.850(6)	S	1.39	c	
spf4	200ml	232-561	2.470	S	4.25	●	apricot skin cleanser		222-786	10.000(6)	S	2.95	●	
spf6	200ml	232-579	2.470	S	4.25	●	apricot toner		223-271	10.000(6)	S	2.95	●	
spf8	200ml	232-686	2.470	S	4.75	●	NATURE'S CHILD (Power)					●		
oil						a	baby					●		
spf2	200ml	218-909	2.470	S	4.25	●	bath		220-582	8.500(6)	S	2.50	●	
spf4	200ml	232-389	2.470	S	4.25	●	cream		220-608	12.700(6)	S	3.75	●	
spf6	200ml	232-488	2.470	S	4.25	●	lotion		220-947	8.500(6)	S	2.50	●	
MAWS (Addis)						i	oil		220-939	15.750(6)	S	4.65	●	
Effective January 07						i	scalp oil		221-010	11.350(6)	S	3.35	●	
Sun Time						i	shampoo		220-467	9.350(6)	S	2.75	●	
sun & wind cream							NATURE'S MOTHER (Power)					●		
spf 15	80ml	084-228	31.400(12)	S	4.15		stretch mark cream		221-036	13.500(6)	S	3.99	●	
total sun block							stretch mark oil		221-028	13.500(6)	S	3.99	●	
spf20	40ml	146-381	31.400(12)	S	4.15	i	NIOPAM (Merck)					●		
MAWS (Nicholas Labs Healthcare Div)						●	340					●		
Effective January 01	120ml	237-396	18.180(12)	S	2.32	●	ampoules	50ml	214-742	23.720	S	POM	i	
toilet lanoline cream						a		100ml	215-194	48.110	S	POM	i	
MEDICOAL (Torbet Laboratorines)						a	370					●		
sachets 5g	5	343-954	3.050	S	5.01 P	a	ampoules	10ml x 5	418-012	66.500	S	POM	a	
MERRYDOWN (Merrydown Wine)						a		20ml x 5	243-766	85.190	S	POM	a	
Effective January 14						a	NIVEA (Smith & Nephew Consumer Prods)					●		
pure apple juice	11	300-491	9.360(12)	S		a	Effective January 01					●		
	275ml	279-638	7.550(24)	S		a	cream soap					●		
METAMUCIL (Procter & Gamble(H & B Care))						c	bath					●		
powder for constipation						●	double pack	1810	193-995	5.180(12)	S	a	●	
tub	200g	168-526	5.760(6)	S	1.66 GSL	c	toilet					●		
	400g	216-622	11.230(6)	S	GSL	●	triple pack	1809	193-979	5.180(12)	S	a	●	
	550g	168-625	2.640	S	3.96 GSL	c	creme	25ml	1621	478-628	6.050(12)	S	a	●
METRODIN (Serono)						d		50ml	1622	478-685	9.210(12)	S	a	●
Effective January 01						●		100ml	1623	173-039	7.540(6)	S	a	●
ampoules	3	090-415	28.900	S	POMHP	●		200ml	1624	214-874	11.610(6)	S	a	●
ampoules	10	239-368	95.430	S	POM	●		500ml	1625	430-868	4.010	S	a	●
MEXITIL (Boehringer Ingelheim)						c	facial cleanser	200ml	1780	400-630	9.860(6)	S	a	●
perlongets	56 caps	221-135	10.980	S	18.94 POM	c	facial moisturiser	150ml	1782	400-671	9.860(6)	S	a	●
MINIMONITOR (Tripod Industries)						d	facial toner	200ml	1781	400-655	9.860(6)	S	a	●
hypertension monitor	270-553	35.000	S	59.95			facial wash cream	100ml	1794	474-627	6.970(6)	S	a	●
MON CLASSIQUE (Andmaw Enterprises)							hair care					●		
bath range												●		



conditioner shampoo talc	200ml	1581	376-129	5.480(6)	S	a	one-a-day	30	026-419	5.600(6)	S	1.79	●
	250ml	1583	375-394	10.080(12)	S	a	evening primrose oil	60	026-427	11.930(6)	S	3.85	●
	100g	1633	262-311	5.700(12)	S	a	cotton wool						
	300g	1653	172-957	10.480(12)	S	a	pads	100	473-066	16.430(24)	S	1.05	a
sun preparations													
children & babies							pleats	50g	197-129	12.180(48)	S	0.43	a
sun cream								200g	321-661	16.700(24)	S	1.15	a
NUL-CROSS (Numark Management)													
SPF8 water resistant	100ml	1364	375-493	46.370(12)	S	a	cotton wool puffs						
absorbent cotton BP							coloured	economy	134-783	12.990(24)	S	0.89	a
	25g	405-845	5.060(12)	S	a			standard	141-739	7.300(24)	S	0.51	a
	100g	415-273	11.880(12)	S	a		white	economy	198-630	11.810(24)	S	0.82	a
	500g	416-487	3.440	S	a			standard	198-648	7.060(24)	S	0.49	a
hospital	500g	416-958	2.290	S	a		cotton wool roll	100g	486-779	15.130(36)	S	0.69	a
Hospital	100g	416-842	9.130(12)	S	a			250g	486-787	17.990(24)	S	1.25	a
absorbent gauze								350g	375-378	23.490(24)	S	1.59	a
sterile							feeding bottle	125ml	482-653	5.490(10)	S	0.82	a
absorbent gauze BP								250ml	119-966	5.840(10)	S	0.89	a
sterile	5m	417-907	27.130(12)	S	a		garlic perles						
one-a-day glucose Hanx mansize tissues							one-a-day	30	027-201	5.800(6)	S	1.85	●
	1m	416-966	8.310(12)	S	a			1lb	297-515	8.500(16)	Z	0.72	a
	3m	417-899	17.300(12)	S	a								
	10m	494-716	26.240(6)	S	a		white	100	479-410	14.610(24)	S	0.85	a
acetone	50mls	093-781	3.220(12)	S	0.48	a	kitchen towel	2 rolls	494-005	4.340(6)	S	0.99	i
almond oil	25mls	096-396	2.980(12)	Z	0.39	a	methylated spirit	5l	494-740	5.140	S	...	a
	50mls	096-404	4.480(12)	Z	0.59	a	moisture creme foam bath	1ltr	144-022	4.230(6)	S	1.09	a
alum	100g	097-667	2.400(12)	S	0.36	a	multi-vitamin & minerals	30	026-765	5.930(6)	S	1.89	●
arrowroot	125g	099-390	7.050(12)	Z	0.92	a	multi-vitamin tablets	60	394-304	9.440(12)	S	1.35	a
aspirin tablets	25	099-408	1.900(12)	S	0.32 GSL	r	with iron	60	395-624	9.440(12)	S	1.35	a
and codeine	25	099-432	4.450(12)	S	0.69 P	r	nail polish remover	120ml	015-552	4.280(12)	S	0.59	a
	50	099-440	7.750(12)	S	1.15 P	a		240ml	015-560	6.450(12)	S	0.89	a
	100	099-457	10.350(12)	S	1.95 P	r	photographic film						
soluble	25	099-465	2.550(12)	S	0.37 GSL	a	100ASA	110-24	495-044	10.300(10)	S	1.69	●
	50	099-473	3.080(12)	S	0.57 P	r		135-24	495-051	10.300(10)	S	1.69	●
	100	099-481	4.880(12)	S	0.80 P	r		135-36	495-069	13.000(10)	S	1.99	●
bayrum	125mls	099-515	5.250(12)	S	0.79	a	200ASA	135-24	495-077	12.300(10)	S	1.89	●
boracic acid powder	100g	099-556	3.600(12)	S	0.53 P	a	teats		119-974	3.650(10)	S	0.55	a
borax	100g	099-531	2.800(12)	S	0.42 P	a	tissues						
boric lint BPC	25g	386-870	7.380(12)	S	...	a	luxury	150	491-522	13.770(24)	S	0.79	a
calamine lotion	100ml	101-907	2.800(12)	S	0.42 GSL	a	toilet tissues	twin pack		8.337(20)	S	0.59	c
	200ml	102-749	4.250(12)	S	0.64 GSL	a	green 711-994						i
Ultra Dri Plus													
calcium & vitamin D							disposable nappies						
tablets	100	122-473	9.750(12)	S	1.45 P	a	child size	12	107-995	18.800(10)	Z	2.35	i
casarca tablets 125mg	50	122-853	5.950(12)	S	0.89 GSL	a	vitamins						
castor oil	50mls	128-199	3.300(12)	S	0.49 GSL	a	A.C.D. & iron	30	027-276	3.850(6)	S	1.85	●
	100mls	128-207	4.850(12)	S	0.73 GSL	a	C chewable						
citric acid	50g	128-223	2.500(12)	S	0.38 GSL	a	100mg	30	027-318	5.930(6)	S	1.89	●
clove oil	15ml	130-567	5.900(12)	S	0.87 GSL	a	washing up liquid	750ml	135-731	4.950(12)	S	0.59	a
cold sore lotion	15ml	135-889	4.250(12)	S	0.63 GSL	a	PANADOL (Sterling Health)						
cream of tartar	50g	136-697	3.300(12)	Z	0.42	a	baby & infant suspension	1ltr	301-341	4.320	S	...	P
crepe bandages BPC	5cm	393-454	7.690(12)	S	...	a		100ml	238-477	0.907	S	1.49 P	r
	7.5cm	401-380	10.810(12)	S	...	a	PHARMATON (Unichem)						
	10.0cm	401-398	7.170(6)	S	...	a	Effective January 01						
	15.0cm	402-511	10.320(6)	S	...	a	capsules	30	216-523	41.340(10)	S	7.25 P	a
epsom salts	100g	142-919	1.790(12)	S	0.27	a		100	216-531	52.740(5)	S	18.25 P	a
	200g	142-927	2.750(12)	S	0.42	a	face clean	200ml	359-695	13.160(3)	S	8.12	a
commercial	1.5kg	143-404	1.190	S	...	a	royal bath	200ml	360-156	13.000(3)	S	7.75	a
	3.0kg	143-412	2.000	S	...	a	PHYTOMER (Arkopharma)						
eucalyptus oil	25ml	156-174	4.490(12)	S	0.68	a	dietary supplements						
fnars balsam	25ml	156-208	3.270(12)	S	0.49 GSL	a	dolomite	50	225-409	12.460(12)	S	1.79	●
	50mls	160-986	4.650(12)	S	0.70 GSL	a	POISE (Smith & Nephew Consumer Prods)						
gauze pads/swabs							Effective January 0160 case rate						
7.5cm sq	5	038-042	2.810(12)	S	...	a	press-on-towels						
glycerin	50mls	178-830	3.590(12)	S	0.55 GSL	a	regular	10	306-894	7.360(24)	S	...	a
	100mls	178-848	5.450(12)	S	0.85 GSL	a	super	10	306-969	7.890(24)	S	...	a
glycerin and rose water	120mls	178-889	5.120(12)	S	0.76	a	POTTERS (Booker Nutritional Products)						
glycerin of thymol	500mls	178-913	4.650(6)	S	1.39 GSL	a	Effective January 01						
hydrogen peroxide	20 vol	178-921	3.850(12)	S	0.58 GSL	a	pastilles						
	30 vol	178-939	4.100(12)	S	0.62 GSL	a	catarrh	45g	225-300	8.280(12)	S	1.19 GSL	a
iodine							POWER (Power)						
tincture	25ml	188-474	2.670(12)	S	0.42 GSL	a	amino acid						
kaolin & morphine	200mls	188-482	3.500(12)	S	...	P	free form tablets	30	263-236	31.300(6)	S	8.95	d
lint plain BPC	25g	417-915	6.750(12)	S	...	a	balms & ointments						
	100g	417-923	20.630(12)	S	...	a	garlic balm						
	500g	417-931	7.290	S	...	a	with lemon essential						
magnesium trisilicate							oil	50g	270-280	8.700(6)	S	2.50	d
mixture	200ml	193-706	3.850(12)	S	...	GSL	minerals						
menthol & eucalyptus							amino plex chelated						
inhalation	100ml	010-777	3.100(12)	S	0.45	r	germanium	30	260-265	13.800(6)	S	3.95	d
menthol crystals	5g	193-714	7.570(12)	S	1.15 GSL	a		60	260-406	24.300(6)	S	6.95	d
olive oil	75mls	193-722	4.870(12)	Z	0.65 GSL	a	oxy-boost organic						
	150mls	198-945	8.450(12)	Z	1.10 GSL	a	germanium	30	260-414	20.800(6)	S	5.95	d
	300mls	199-083	16.100(12)	Z	2.10 GSL	a		60	260-554	30.800(6)	S	9.95	d
paracetamol							vitamins						
tablets	100	202-408	6.370(12)	S	...	P	B6 tablets 110mg	20	447-599	14.500(20)	S	1.25	d
petroleum jelly	90g	204-917	3.760(12)	S	0.57 GSL	a	E 1000iu	10	4374-29	30.200(20)	S	2.59	d
plaster of paris	500g	206-938	2.240(6)	S	0.66	a	womens supplements						
soap spirit		215-848	4.230(12)	S	0.63	a	smiles PMT	10	431-841	15.700(20)	S	1.35	d
sodium bicarbonate	100g	223-057	1.820(12)	S	0.29 GSL	a							
	200g	223-065	2.630(12)	S	0.39 GSL	a	white aniseed balls		219-816	18.600	S	...	●
	500g	223-073	2.450(6)	S	0.73 GSL	a	aloe vera						
sterile dressing pack		038-059	6.090(12)	S	...	a	5000	60's	204-438	23.200(6)	S	6.65	r
surgical spirit	200ml	223-081	4.290(12)	S	0.64 GSL	a	amino acid						
	500ml	223-099	4.250(6)	S	1.27 GSL	a	complex super strength	30	263-251	15.700(6)	S	4.50 a	
tartaric acid	50g	223-115	4.400(12)	S	0.67 GSL	a	balms & ointments						
toothache tincture	15ml	223-222	5.700(12)	S	0.86 GSL	a	comfrey & vitamin E						
w.o.w bandages BPC	2.5cm	425-793	2.610(12)	S	...	a	ointment	30g	074-864	6.800(6)	S	1.95	a
	5.0cm	426-353	4.460(12)	S	...	a	comfrey, arnica & witch						
	7.5cm	428-417	6.380(12)	S	...	a	hazel	30g	327-098				



light	50gm	117-424	17.500(24)	S	1.24	a	lotion	250ml	474-700	2.830	S	4.85	a
strong	50gm	117-432	17.500(24)	S	1.25	a		500ml	474-718	4.820	S	7.85	a
Bumbleh							shampoo	250ml	231-118	2.400	S	4.10	a
wild pollen							soap	100g	200-485	2.000	S	3.40	a
power caps							theatrical cleansing	cream 200ml	474-734	4.180	S	7.15	a
270mg	60	053-603	14.500(6)	S	4.15	a	colour products						
270mg	100	054-106	21.850(6)	S	6.25	a	eyeshadow duos		092-379	3.000	S	5.15	a
calcium pantothenate							face powder						
500mg		216-937	17.000(6)	S	6.90	●	tinted	35g	474-684	4.670	S	8.00	a
enzyme & cellular products							translucent	35g	284-125	3.200	S	5.50	a
pro-amino yeast							foundation cream						
500mg	250	071-829	9.000(6)	S	2.59	a	tinted	50g	440-008	3.200	S	5.50	a
fish oils							kohl pencils		095-885	1.700	S	2.90	a
halibut liver oil capsules	100	071-738	5.400(6)	S	1.59	r	lipstick		231-019	2.100	S	3.55	a
garlic			10.140(6)	S	2.99	●	mascara		096-057	2.200	S	3.75	a
for men 938-555, for women 938-563						i	powder blushers		095-877	2.620	S	4.50	a
ginseng products							skin care creams						
capsules	90	214-569	55.000(6)	S	15.95	a	eyelash cream	14g	192-849	2.000	S	3.45	a
GLA rich products							face & body lotion	250ml	219-915	2.830	S	4.85	●
borage oil								500ml	220-095	4.600	S	7.85	●
500mg		219-261	24.500(3)	S	13.99	●	foundation cream	100g	230-961	4.640	S	7.95	a
herb chest teas							hand cream	100g	009-563	3.800	S	6.50	a
chamomile	50g	456-186	12.050(10)	Z	1.60	r	hand lotion	250ml	198-374	2.830	S	4.85	a
hibiscus		219-709	5.250(10)	S	0.71	●	moisturiser	50g	322-958	2.830	S	4.85	a
lemon tea	11b	025-718	16.750(12)	Z	1.87	a		100g	443-135	4.400	S	7.65	a
herbal compound supplements							muscle oil	250ml	198-382	3.830	S	6.55	a
circulating	100	091-645	11.700(6)	S	3.45	a	night cream (light)	100g	325-688	4.460	S	7.65	a
Imperial Royal Gellee								50ml	219-873	2.830	S	4.85	●
cream	30g	187-229	16.750(6)	S	4.95	a	skin cream	50g	392-605	2.830	S	4.85	a
Lavinia								100g	231-134	4.460	S	7.65	a
herbal foot cream	30g	401-786	6.800(12)	S	1.95	a	sun products						
Le Coq							seaside cream	50g	231-084	2.830	S	4.85	a
luxury french aniseed							suntan lotion	250ml	231-183	3.750	S	6.45	a
balls	100g	219-782	10.000(10)	S	—	●	toning lotions						
	3.75kg	219-717	14.000	S	—	●	astringent lotion	250ml	188-128	2.830	S	4.85	a
men's supplements							skin freshener	250ml	430-363	2.830	S	4.85	a
Man Power							toning lotion						
liquid	160ml	216-291	18.600(6)	S	5.96	r	non alcoholic	250ml	496-646	3.500	S	6.00	a
pumpkin seed oil							RADOX (Nicholas Labs Toiletries Div)						
500mg	30	260-877	11.700(6)	S	3.35	r	Effective January 01						
minerals							bath salts	400g	005-116	8.330(12)	S	1.05	a
alfalfa & kelp + yeast	100	055-400	9.450(6)	S	2.70	a	550g	232-595	10.470(12)	S	1.29	a	
alfalfa 500mg tablets	60	245-837	7.000(6)	S	1.99	a	herbal bath	300ml	232-603	9.840(12)	S	1.25	a
kelp 500mg	120	423-582	7.500(6)	S	2.15	a		500ml	457-309	12.710(12)	S	1.59	a
	250	390-906	13.100(6)	S	3.75	a	Moments						
selenium Z tablets	250	055-590	12.200(6)	S	3.60	a	creme bath	400ml	004-671	7.410(6)	S	1.75	a
selenium-Z	100	284-422	6.600(6)	S	1.95	a	creme soap	250ml	004-697	6.060(6)	S	1.45	r
super powermin	90	219-725	19.500(6)	S	5.60	r	shower creme	200ml	004-705	7.180(6)	S	1.69	a
Tri iron	30	295-469	9.950(6)	S	2.85	●	showerfresh						
Tri Potassium	30's	218-472	7.850(6)	S	2.25	●	body shampoo	215ml	282-772	6.310(6)	S	1.49	a
	90's	219-439	17.300(6)	S	4.95	●	showerfresh for men	258ml	384-370	7.010(6)	S	1.69	a
nutritional supplements							REEVECREST (Reevecrest Health Care)						
Arthurs formula	90	303-545	14.800(6)	S	4.25	a	germanium immuno-forte						
slimmers supplements							food supplement tablets	30	298-182	32.000(6)	S	9.45	d
liquid lecithin	160ml	204-545	10.400(6)	S	2.99	a	(economy)	60	477-075	36.000(4)	S	15.95	d
slimming supplements							Oxy-boost						
choline inositol	30	261-156	11.900(6)	S	3.50	a	germanium tablets	30	071-530	32.000(6)	S	9.45	d
specialist supplements							bom dia		219-543	23.600(6)	S	6.95	●
power dophilus	60	206-979	42.400(6)	S	12.50	r	gum thyme		219-659	16.900(6)	S	4.99	●
sugar free fruits	75g	220-137	6.500(18)	S	0.59	●	multi vits/mins						
sugar free mints	75g	220-251	6.500(18)	S	0.59	●	economy	120 tabs	479-063	7.450(6)	S	2.19	a
vitamin E							super electrolytes						
100iu	50's	217-364	5.400(6)	S	1.59	●	capsules	60	476-200	19.000(6)	S	5.50	r
100iu	100's	217-869	9.670(6)	S	2.85	●	REFRESHERS (Smith & Nephew Consumer Prods)						
vitamins							Effective January 01						
multivitamin ABCDE							cleansing wipes						
with iron	60	061-309	6.500(6)	S	1.89	a	handy pack	25	102-921	7.800(12)	S	—	a
multivitamin and iron							wipes	100	499-616	16.210(12)	S	—	a
tablets	250	055-624	16.900(6)	S	4.85	a	REGULAN (Procter & Gamble(H & B Care))						
POWER SPORT (Power)							natural fibre supplement						
Powerhouse 800							sachets	30	117-804	2.120	S	3.66	GSL c
amino acid tablets	75	105-916	62.900(6)	S	17.99	d	REPLENS (Columbia Labs)						
	150	106-161	122.000(6)	S	34.99	d	(distributors Distriphar)						
choline/inositol tablets	100	451-674	32.700(6)	S	9.35	a	vaginal moisturiser	3 x 2.5g	208-397	2.220	S	3.75	c
electrolytes		219-477	19.500(6)	S	5.60	●		12 x 2.5g	207-472	7.910	S	12.99	c
multi-gland tablets	75	451-476	38.250(6)	S	10.95	a	RICOLA (Cedar Health)						
	150	451-542	69.700(6)	S	19.95	a	(distributors Dendron)						
phosphatidyl choline inositol							herb cough lozenges						
liquid		219-436	27.000(6)	S	7.75	●	drums	180g	490-268	16.730(12)	S	2.29	GSL c
phosphatidyl choline inositol & honey							ROMANY (Power)						
liquid		219-451	21.000(6)	S	5.99	●	Skin Care						
PRIODERM (Napp)							day cream		220-368	8.500(6)	S	2.50	●
Effective January 01							essential oils						
cream shampoo	40g	322-818	1.160	S	1.99	P	benzion	10ml	057-091	16.100(6)	S	4.75	r
lotion	55ml	227-991	1.160	S	1.99	P	ginseng		220-350	10.100(6)	S	2.99	●
	110ml	125-328	2.210	S	3.79	P	juniper	10ml	060-038	11.850(6)	S	3.50	a
PROSAID (BHR Pharmaceuticals)						*	mandarin	10ml	063-297	8.450(6)	S	2.50	r
(naproxen)							RUTIVITE (Rutin)						
tablets							tablets	66	080-333	8.700(6)	S	2.50	GSL a
250mg	100	239-590	10.480	S	—	●		250	493-239	4.250	S	7.35	GSL a
500mg	100	240-184	20.960	S	—	●		500	333-435	6.400	S	10.99	GSL a
QUEEN (Queen)							tea, green buckwheat 8oz	50g	265-512	9.000(10)	S	1.35	a
skin care creams								10*g	282-293	6.300(4)	S	2.35	a
moisturising lotion							SALLY HANSEN (Network Management)						
enriched	100ml	476-820	4.050	S	6.95	d	Effective January 01						
body powders							acetone free						
talum powder	70g	392-712	3.530	S	6.05	a	nail colour remover		041-590	7.960(6)	S	—	a
top to toe							bright nails		041-517	13.010(6)	S	—	a
deodorant powder	100g	361-436	3.850	S	6.60	a	cuticle nourisher	8.9ml	421-271	13.970(6)	S	—	a
cleansers							cuticle remover		296-954	11.810(6)	S	—	a
cold cream	100g	230-862	4.470	S	7.70	a	cream		371-740	9.960(6)	S	—	a
cream cleanser rich	250ml	250-936	4.820	S	8.25	a	cuticle zone therapy	9g	357-327	10.540(4)	S	—	a
eye make-up removing							Dry Fast	6.2ml	494-179	9.000(6)	S	—	a
cream	50g	433-938	2.830	S	4.85	a	hair creme lightening						
face masque	50g	306-670	3.070	S	5.25	a	gentle facial	28.2ml	103-820	11.810(6)	S	—	a
medicated cleansing							hair creme remover						







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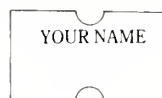
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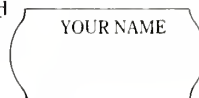
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